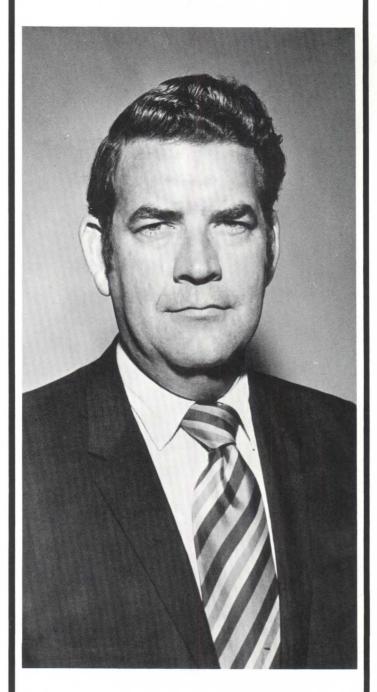


Starnes Elected Fellow



Earl M. Starnes was elected to the College of Fellows of the American Institute of Architects, a lifetime honor bestowed for outstanding contribution to the architectural profession. Formal investiture was made recently during the AIA Convention in San Francisco. Fellowship is the highest honor the Institute can bestow on its members.

Starnes is Director of the Division of State Planning for the State of Florida and was formerly a Commissioner of Metropolitan Dade County.

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3/73 Volume 23 Number 3

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NOT TO BE TAKEN FROM THIS ROOM

JUL 13 1973

MIAMI-DADE COMMUNITY COLLE MIAMI, FLORIDA

The Florida Architect May June

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Ed still found time recently to act as Chairman of the Energy Conservation Seminar sponsored by the Atlanta Chapter of the Producers' Council, of which he is a member.

Now there's a guy who really follows through. Give him a call soon. Libbey-Owens-Ford, 1819 Peachtree Rd., N.E., Atlanta, Georgia. (404) 355-2410.



Blount Building





The building design developed around a prime Coral Gables property open for view from all sides. The Owner requested a better than required ratio of parking spaces to building area. Three floors of rental area were elevated one story above grade and the maximum amount of covered and landscaped parking was provided. Floor to ceiling glass took advantage of the view of the surrounding community but compounded the obvious sun and glare problems. The precast concrete sun-screen is set out from the glass to allow washing without slings or scaffolds and the horizontal precast members are placed so as not to obscure the view at eyelevel.

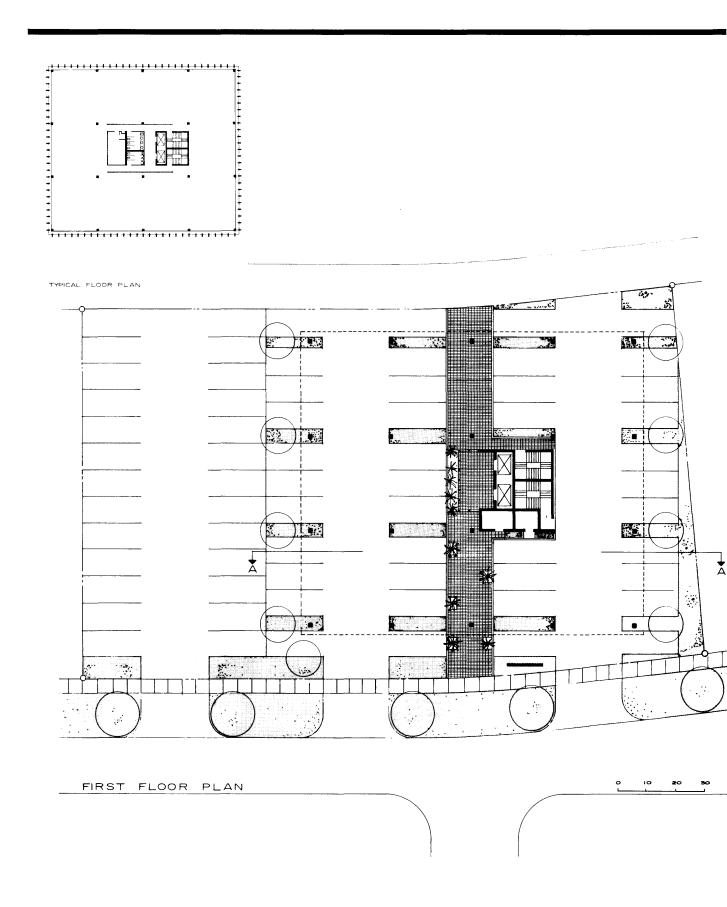
The structure is entirely concrete with prestressed joists and concrete columns, floor and roof slabs. Construction time 9 months.

The air conditioning is a direct expansion system with air cooled condensers within a walled enclosure on the roof and air handling units in the central vertical core on each floor.

The building was completed in November of 1972 and is presently 81% leased out with the strong prospect of 100% before summer.

Photos: Kurt Waldmann

CONTINUED



ARCHITECTS: Abele and Forfar

ITRUCTURAL ENGINEERS: McGlinchy & Pundt

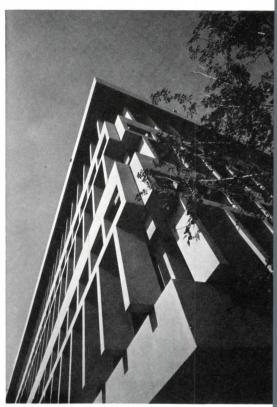
MECHANICAL & ELECTRICAL ENGINEER: Donald Weeks

ANDSCAPE ARCHITECT: Jonathan Seymour

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The Jetport Commerce Park needed flexible climate control.

"Because of diverse tenant needs.

"And TECO provided that flexibility with climate controlled electric heating," J. D. Sellers, vice-president of D.S.J. Developments, Inc., said.

"The Jetport Commerce Park, adjoining Tampa International Airport, is our first multi-tenant industrial park in this area. We have projects in the Orlando and Jacksonville area, as well.

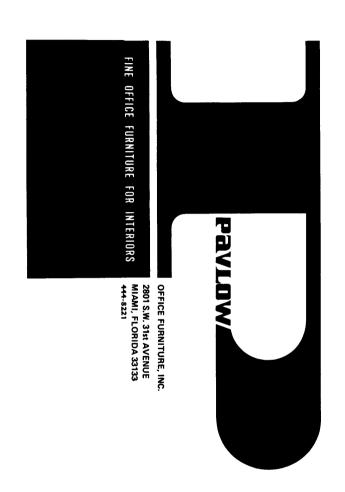
"We build for the light manufacturing, warehousing and distribution needs of companies whose limited space requirements have kept them from enjoying the advantages of the single-occupant industrial park.

"At the Jetport Commerce Park we will have a number of buildings which will collectively provide 500,000 square feet of space. Two buildings are completed now...and have been divided into units of approximately 2,000 square feet. Each unit has its own basic climate control package which, since it's electric, can be increased to meet the needs of the tenant — from high-ceiling warehouse to partitioned office space.

"We have additionally taken care to design each building aesthetically with ample visitor parking and landscaping at the front and employee parking and truck loading facilities at the rear.

"The flexibility of All-Electric design will enable us to construct future buildings which will satisfy the individual requirements of both large and small tenants."





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That's no way to do business. Especially while the government is making they dumped your problem back into your lap. waste treatment regulations tougher and their enforcement stricter. What you waste treatment regulations tougher and their emorcement stricter, what you need when you have a treatment problem is a solution. And now, for the first time, you have someone who can provide it: General Environmental.

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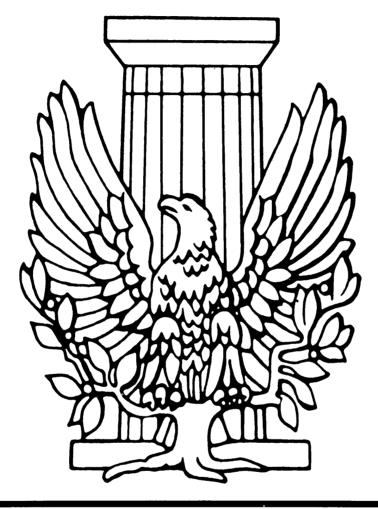
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Thompson, Norman H., Jr Tampa Bay Regional Planning Council
3151 Third Ave., North, Suite 540, St. Petersburg 33713
Weiss, Kenneth B c/o Harvard & Jolly, 2714 9th St., North
St. Petersburg 33704
-

Florida Gulf Coast Chapter

CORPORATE MEMBERS

Abbott, James C., Jr	1218 First Street, Sarasota 33577
Allen, Richard G	25 N. School Ave., Sarasota 33577
Balk Bruce	327 North Washington Blvd.
	Sarasota 335//
Blatter, Rudolf H. (E)	
Child Josiah H (F)	Box 321. Longboat Key, Sarasota 33548
Claret Julio J	400 Harding Circle, Sarasota 335//
Croll Douglas E	1101 29th Ave., West, Bradenton 33505
Darling Sumner F.	1501 Laurel St., Sarasota 33577
Draeger Farl J.	3225 So. Tamiami Trail, Sarasota 33579
Friedman, Edward L	207 Pass Key Rd., Sarasota 33581
Ficke Stanhope B. (E)	682 Mourning Dove Drive, Sarasota 335//
Fridy John D	2335 Pine Terrace, Sarasota 33581
Geisler, Charles F	Yacht Perspective, P. O. Box 8/1
	Sarasota 33578
Gremli, Erwin II	
Gulak Morton B	2301 Park Ave., Richmond, Va. 23220
Heim James A	P. O. Box 333, Avon Park 33825
Holliday James B.	1291 N. Gulfstream Ave., Sarasota 335//
Hollman William N	
Jetton John J.	
Kincaid, D. Thomas	1274 North Palm Ave., Sarasota 335//
Kinney, Harley P	. First National Bank Bldg., Bradenton 33505

Lindh, William J	955 Casey Key Rd., Nokomis 33555 329 Miami Ave., Venice 33595 4765 Riverwood Circle, Sarasota 33581 1919 -308 Beneva Ct., Sarasota 33580 . Lawyers Professional Bldg., 2051 Main St. Sarasota 33577
Pate, George	2700 S. Tamiami Trail, Suite 14 Sarasota 33579
Ramaeker, Mark H. Sellew, Roland W. (E) Seibert, Edward J. Shaw, Robert L. Smith, Frank F. Sweet, John E. Trouchaud, J. P. Twitchell, Ralph S. (E) Twitchell, Tollyn Weiser, Arthur (E)	
Wilkinson, Don G	

PROFESSIONAL ASSOCIATES

Baxter, Dale	4940 Brookmead Dr., Sarasota 33577
Palermo, George	440 Creek Ln, Englewood 33533

ASSOCIATES

Denham, Ron	81 Cocoanut Ave., Sarasota 33577 3185 Bay St., Sarasota 33580
	2530 Rose St., Sarasota 33579
Garfinkle, Rick	. 25 N. School Ave., Sarasota 33577
Harper, Jack H	2075 Rose St., Sarasota 33579
	67 South Shore Dr., Sarasota 33580
Johns, Ferdinand S 4900	Ocean Blvd., #202, Sarasota 33581
Joyce, Maurice	31 Brentwood Ave., Sarasota 33581
	1967 Morrill, Sarasota 33577
Poinier, Laurance Apt. #30	1, 1500 North Lockwood Ridge Rd.
•	Sarasota 33580
Ritter, Michael P	918 La Costa Circle (10th St.),
	Sarasota 33577
Sobczak, Ronald E	777 Palm Ave., Sarasota 33577
Stanley, Wayne 3500 S	South Tamiami Trail, Sarasota 33578

Florida North Chapter

CORPORATE MEMBERS

Arnett, William T
Branch, Dan P
Butt, Arnold F College of Architecture & Fine Arts
University of Florida, Gainesville 32601
Campbell, Arthur L., Jr 409 Atlantic Bank Bldg.
St. Augustine 32084
Christoff, John P 953 E. Ft. King St., Ocala 32670
Creekbaum, Cornell F
Davis, Eugene R
Dompe, Alexander G., Jr 606 N. E. First St., Gainesville 32601
Duncan, E. Bryan 222 East Silver Springs Blvd., Ocala 32670
Duncan, J. Vance P. O. Box 476, Ocala 32670
Eppes, Bill G.
Evans, Samuel F 2022 N. W. 14th Ave., Gainesville 32601
Fearney, E. M
Feiss, Carl FAIA Dept. of Arch., 101C AFA Complex
Univ. of Fla., Gainesville 32601
Fulton, Guy C. (E) Box 2181, University Station
Gainesville 32601
George, Frank G P. O. Box 1299, Palatka 32077
George, Frank G
Graham, Raymond W 606 N. E. 1st Street, Gainesville 32601
Grand, John L. R College of Arch. & Fine Arts
Univ. of Fla., Gainesville 32601
Hamilton, Jefferson M. (E) 1114 N. E. 7th St., Gainesville 32601
Hanes, Myrl J P. O. Box 609, Gainesville 32601
Harrington, Charles F 606 N. E. First Street, Gainesville 32601
Hodge, John Douglas P. O. Box 1299, Palatka 32077
Hunter, William K., Jr 1230 N. W. 9th Ave Gainesville 32601
Jackson, David M
Johnson, Gordon S 1054 S. W. 9th St., Gainesville 32601
Kinzey, Bertram Y., Jr College of Arch. & Fine Arts
Univ. of Fla. Gainesville 32601

Larrick, Thomas (E) 730 N. E. 9th Ave., Gainesville 32601
Liles, Avens F 15 N. W. Pine Ave., Suite 200, Ocala 32670
May, Lester N 606 N. E. 1st St., Gainesville 32601
McGinley, James D., Jr
McRae, Angus A
McVoy, Arthur D. III 1137 N. W. 23 Ave., Gainesville 32601
Moeller, Donald H
Moore, Jack
Morse, Richard H 3453 N. W. 10 Ave., Gainesville 32601
Nancarrow, Robert E Rt. 1, Box 238, Micanopy 32667
Reeves, F. Blair
University of Fla., Gainesville 32601
Reid, Hal T P. O. Box 563, Ocala 32670
Ridgdill, Gary D 2202 N. W. 36 Terr., Gainesville 32601
Salley, Craig H
Shipley, Dennis K P. O. Box 718, Clermont 32711
Thorn, Craig B 2nd Floor, Florida Heritage House
St. Augustine 32084
Torraca, Pasquale M. (E) 1503 N. W. 14 Ave., Gainesville 32601
Wagner, William G. 102A AFA Complex, College of Arch. & Fine Arts
Univ. of Fla., Gainesville 32601
Walker, Berry J
Williams, J. Ronald P. O. Box 124, Alachua 32615

PROFESSIONAL ASSOCIATES

Adams, Michael L. P. O. Box 1012, Gainesville 32601 ASSOCIATES

Baber, W. E. 606 N. E. 1st St., Gainesville 32601 Bolles, Dr. Robert S. College of Architecture & Fine Arts Univ. of Fla., Gainesville 32601
Brown, Laurence 241 S. E. Second St., Gainesville 32601
Cofer, Barbara M 1701 N. A1A Highway, Indialantic 32903
Dasta, Anthony J 4710 N. W. 16 Place, Gainesville 32601
Garcia, Armando E 1103 Oak Park Ave., Maryville, Tennessee 37801
Garcia, Joseph A 2137 N. E. 7th Terr., Gainesville 32601
Gruen, Max
Luger, William F 2979 Huntington Dr., Tallahassee 32303
Larrauri, Oscar A 1324 -50 N. W. 16th Ave., Gainesville 32601
Poole, Paige L. Rt. 1, Box 68, Newberry 32669
Reeger, Ralph L., Jr 218 S. E. 1st Street, Gainesville 32601
Savage, Charles A., Jr P. O. Box 305, Ocala 32670
Schoppe, Edmund J. III 3906 S. W. 15 St., Gainesville 32601
Soler, Lourdes del C 607 N. E. 6th Ave., Gainesville 32601
Solis, Manuel M College of Arch. & Fine Arts
Univ. of Fla., Gainesville 32601 Taylor, Robert E. 5010-160 N. Waldo Rd., Gainesville 32601 Tillman, Wiley J. College of Arch. & Fine Arts University of Florida, Gainesville 32601

Florida North Central Chapter

CORPORATE MEMBERS

Anthony, Nicholas P. III P. O. Drawer 1698, Tallahassee 32303
Barrett, Pearce L P. O. Box 1698, Tallahassee 32302
Benda, Charles J., Jr 1700 Kathryn Dr., Tallahassee 32303
Berger, Willis L 1420 N. Meridian, #231, Tallahassee 32303
Brill, C. B. F. (E)
Brown, Robert H 500 Wilson Ave., Tallahassee 32303
Bruce, James Y 905 Lasswade Dr., Tallahassee 32303
Clemons, Joseph N 2027 Thomasville Road, Tallahassee 32303
Coxen, Forrest R 105 Avant Bldg., Tallahassee 32301
Craft, Chester L., Jr
Tallahassee 32301
Crews, Julio J P. O. Drawer 1698, Tallahassee 32302
Daffin, C. Ernest P. O. Box 1698, Tallahassee 32302
Dixon, Warren A
Tallahassee 32301
Onnofro, Paul
Iliott, William R., Jr 2403 Banyon Drive, Tallahassee 32303
Epperson, David R 1951 Meridian Rd., North Apt. 88
Tallahassee 32303
Graf, Robert G P. O. Box 3741, Tallahassee 32303
Gray, Mays L
Huddleston, Prentiss P. O. Box 3105, Tallahassee 32301
ohnson, Ivan E. III P. O. Box 1698, Tallahassee 32302 Kelley, Forrest M Board of Regents, Gaines and Adams St.
Tallahassee 32301
Talianassee 3230 T Manausa, C. Trent P. O. Box 3741, Taliahassee 32303
Mauney, Richard E P. O. Box 3741, Talianassee 32303
Maybin, Robert H. 215 West Park Ave. Tallahassee 32301

Potter, David W	112 Barbara St., Tallahassee 32304
Starnes, Earl M. FAIA	1118 Circle Dr., Tallahassee 32301
Stripling, James A. (E)	3020 Ashley Ave.
	Montgomery, Alabama 36109
Woodward, Robert L	P. O. Box 1698, Tallahassee 32302

PROFESSIONAL ASSOCIATES

Betts, Wayne F	. Dept. of Education, 124 Knott Bldg.
	Tallahassee 32304
McGee, Gordon T	Suite A, Lee County Motor Bank Bldg.
	Ft. Myers 33901

ASSOCIATES

	. P. O. Box 1698, Tallahassee 32303 Fla. A & M University Post Office
	Tallahassee 32307
Day, Melvin	. P. O. Box 2561, Tallahassee 32304
Donavon, Daniel P	. P. O. Box 1698, Tallahassee 32303
Ervin, William L	1908 Dahlia Dr., Tallahassee 32304
George, G. Michael	. P. O. Box 1503, Tallahassee 32302
Price, William M	755 Pugsley Drive, Monticello 32344
Wood, Harvey G., Jr 2620) W. Tennessee St., Tallahassee 32304
Young, Downing B	. P. O. Box 1698, Tallahassee 32303

Florida Northwest Chapter

CORPORATE MEMBERS

Bean, William R. 5514 N. Davis Hwy., Pensacola 32503 Bullock, Ellis W., Jr. 1823 North 9th Ave., Pensacola 32503 Chancey, James E., Jr. 413 Bayshore Drive, Panama City 32401 Chapman, James G., Jr. P. O. Box 1056, Panama City 32401 Collins, George B. B., Jr. Box 4201, Panama City 32401 Crooke, James J., Jr. P. O. Box 2667, Pensacola 32503 Culver, Walter L. 1823 North 9th Ave., Pensacola 32503 Daniels, Thomas H. 425 Oak Ave., Panama City 32401
David, Don W., Jr. P. O. Box 1030, Ft. Walton Beach 32548
Gaskin, Charles A P. O. Box 7, Wewahitchka 32465
Hart, Robert D P. O. Box 1641, Pensacola 32502
Kendrick, James P. O. Box 1030, Ft. Walton Beach 32548
Leitch, Hugh J P. O. Box 928, Pensacola 32502
Lewis, Hanson Y 1616 Grant Ave., Panama City 32401
Lisenbee, Warren L 420 North Palafox St., Pensacola 32501
Look , James H P. O. Box 46, Pensacola 32502
MacNeil, Richard L 325 S. Palafox St., Pensacola 32501
Manning, Ula L. (E)
Marshall, Sam M
Morrison, William S P. O. Box 46, Pensacola 32502
Nichols, Henry L., Jr P. O. Drawer 460, Ft. Walton Beach 32548
Noblin, Carlton W 445 E. Government St., Pensacola 32501
Parker, Chester A P. O. Box 702, Panama City 32401
Ricks, Roy L. P. O. Box 1030, Ft. Walton Beach 32548
Senkarik, John M., Jr
Simpson, William D
Smith, Mandeville, Jr
Stokes, James R P. O. Box 1030, Ft. Walton Beach 32548
Swickerath, James 504 Vincent Ave., Ft. Walton Beach 32548
Weeks, Roger G
Woolf, Kenneth H 49 East Chase St., Pensacola 32501
Troon, Rollingth III

PROFESSIONAL ASSOCIATES

Peterman, Julian S., Jr. P. O. Box 928, Pensacola 32505

ASSOCIATES

Allen, Marvin	P. O. Box 426, Pensacola 32502
Bates, Michael A	P. O. Box 1030, Ft. Walton Beach 32548
Brocato, Gerald P	701 Connell Drive, Pensacola 32503
Fritz, F. R	2520 Wycliff Dr., Pensacola 32504
Jarvis, John E., Jr	University of West Florida
	Pensacola 32504
Kilpatrick, Hugh W	1823 N. Ninth Ave., Pensacola 32503
Pelham, Devon D	P. O. Box 566, Ft. Walton Beach 32548
Strasser, Karlvon	P. O. Box 46, Pensacola 32502
Warren, Charles E	1823 N. Ninth Ave., Pensacola 32503
Yorman, William D	1823 N. Ninth Ave., Pensacola 32503

Florida South Chapter

CORPORATE MEMBERS

Abele, C. Robert
Coral Gables 33146
Acosta, Hernando
Acton. George J. Jr P. O. Box 708. Miami 33133
Adams, John G
Albaisa, Adolfo M 2921 S. W. 27 Ave., Miami 33133
Alexander, Henry C., Jr 3625 No. Bayhomes Dr., Miami 33133
Anderson, John A., Jr
Antoniadis, Yiannis B 3180 Oak Ave., Miami 33133
Arango, Jorge 3141 Commodore Plaza, Coconut Grove 33133
Arnold, Scott B
Baggesen, Walter W., Jr 9353 N. E. 9th Ave., Miami Shores 33138
Baldwin, Edgar L.
Barrett, Leslie M. (E)
Barth, Alf Otto
Basile, J. Vincent 8650 N. W. 17 Ct., Pembroke Pines 33023
Baxter, Edward H. P. O. Box 677, Miami 33125
Beilinson, Les 655 Fairway Drive, Miami Beach 33141
Bellin, Marshall R.
Benitoa, Jose P., Jr 400 N. E. 180 Dr., North Miami Beach 33162
Bentley, Robert W
Bergamaschi, Adonay 1460 Brickell Ave., Rm. 304, Miami 33131 Reprotet Robert A
Bernzott, Robert A 12014 Boulivar Pl., Seminole 33542 Berounsky, Edward C 6855 Edgewater Dr., Coral Gables 33133
Bethencourt, Nigdelia C
Block, Samuel S. (E)
Blohm, Carl H
Boerema, Robert J
Borrelli, Jaime E., Jr
Bouterse, Donald R
Braden, Philip R 5952 S. W. 70 St., South Miami 33143
Branch, James E. (E) 6000 Montgomery Dr., Miami 33156
Breakstone, Arthur L 5904 S. Dixie Hwy., South Miami 33143
Brown, Henry E., Jr. 17356 S. Dixie Hwy., Perrine 33157
Browne, Robert B 2865 Day Ave., Coconut Grove 33133
Buff, Glenn A
Burnham, Herbert M. (E) 56992 Crestview, Yucca Valley
Calif. 92284
Camner, Edward I
Candela, Hilario F 800 Douglas Entrance, Coral Gables 33134
Carleton, George H 61 Edgewater Drive, Coral Gables 33134 Castanon, Alfonso A 545 Ingraham Bldg., Miami 33131
Channing Joel R 71 N W 54 St Miami 33137
Channing, Joel B. 71 N. W. 54 St., Miami 33127 Channing, Jules P. 71 N. W. 54 St., Miami 33127 W. 54 St., Miami 33127
Church, James H.
Clark, Robert W
Cohen, Stuart
Connell, Alexander P 243 N. E. 103rd St., Miami Shores 33138
Corbato, Jose M 800 Douglas Entrance, Coral Gables 33134
Cotterman, Charles J 1711 Columbus Blvd., Coral Gables 33134
Crain, Edward E.
Crumpton, Charles L 375 Grand Concourse, Miami Shores 33138
Dalton, James A 80 N. E. 168 St., North Miami Beach 33162
Danek, Ted B 1995 Alamanda Drive, Keystone Point
North Miami 33161
Daniel, Homer F
Deakin, Charles D.
Deen, James
DeKonschin, Victor E.
Delgado, Jorge L 2625 Ponce de Leon Blvd., Suite 201
Coral Gables 33134
DeSoto, Antonio, Jr 269 Giralda Ave., Coral Gables 33134
DeVivero, Jose R. 5521 S. W. 81 Terr., Miami 33143 DeWolf, Dennis K. 5768 Sunset Dr., So. Miami 33143
DeWolf, Dennis K 5768 Sunset Dr., So. Miami 33143
DeZayas, Eduardo G 1245 N. E. 145 St., North Miami 33161
Deiz-Amador, Orlando
Dorta-Duque, Jorge
Drexler, Seymour
Dutkin, Howard L. 1684 N. E. 123 St., North Miami 33161
Eckhoff, Arnold W., Jr 13005 San Mateo, Coral Gables 33156
Eskridge, Robert T
Etter, J. Henry 6224 Leonardo St., Coral Gables 33146
Evans, Donald F
Fein, Gilbert M
Feinberg, David J. 9161 Caribbean Blvd., Miami 33157 Feito, Jose 1211 S. W. 97 Ct., Miami 33144
Ferber, Harvey C.
North Miami Beach 33162

Ferendino, Andrew J. FAIA
Coral Gables 33134 Fergis, Christ A
Coral Gables 33134 Fernandez, Juan S
Filer, Robert J
Suite 303, Santurce, Puerto Rico 00907 Fontan, Jose 955 S. W. First St., Miami 33130 Forfar, Donald H. 464 So. Dixie Hwy., Coral Gables 33146
Fraga, Pelayo G. 1515 N. W. 7th St., Miami 33125 Frazier, Ronald E. 1320 N. W. 88 St., Miami 33147
Frederick, Donald J. 19731 N. E. 10 Ct., North Miami Beach 33162 Frese, Robert K. 40 N. E. 54th St., Miami 33137 Gallagher, Raymond J. P. O. Box 145, Maggie, N.C. 28751
Garland, James E. P. O. Box 677, Miami 33125 Gee, Ronald J.
Gerberich, D. William
Giddens, Irbye G.
Gili, Thomas P. 8351 S. W. 28th St., Miami 33155 Giller, Charles 4100 N. Miami Ave., Miami 33127 Giller, Claire D. 4100 No. Miami Ave., Miami 33127
Giller, Norman 975 Arthur Godfrey Rd., Miami Beach 33140 Glasgow, Stanley 2901 Ponce de Leon Blvd. Coral Gables 33134
Glasser, Leonard H
Gonzalez, Miguel A 8255 S. W. 5 St., Miami Beach 33144 Gonzalez, Ricardo J. III
Grafton, Edward G 800 Douglas Entrance, Coral Gables 33134 Grimshaw, John O 4750 Pine Drive, Miami 33143
Grossman, Melvin
Hardwick, William C., Jr
Harum, James D
Haynes, John S. 1040 Almeria, Coral Gables 33134 Haynie, William E. 721 N. W. 21 Ct., Miami 33125 Hedlund, Ronald 6388 S. W. 31 St., Miami 33155
Hevia, Jose M
Hidalgo, J. N. Garcia 100 N. W. 67 Ave., Miami 33126 Hladik, George J. 1600 N. W. LeJeune Rd., Miami 33126 Hochstim, Jan 7955 S. W. 132nd St., Miami 33156
Hofstetter, Richard H. 8530 S. W. 97 Rd., Miami 33143 Hoover, Joseph 10240 Collins Ave., Miami Beach 33154 Horsey, Irving E. 1192 N. E. 91 Terr., Miami 33138
Houstoun, O. K., Jr. 420 So. Dixie Hwy., Suite 4-A Coral Gables 33146 Hubbard, Walter J. 13301 Memorial Hwy., North Miami 33161
Hubert, Ephraim 777 N. E. 144 St., Miami 33161 Hudson, George C. 6830 S. W. 76 Terr., Miami 33143
Hundley, James G 4335 No. Bay Road, Miami Beach 33140 Hutcheson, Robert C 8125 S. W. 120 St., Miami 33156
Ives, S. Martin (E)
Johnson, Richard K
Khuly, Jorge
Koger, Robert A. 8410 Bird Ave., Miami 33155 Korach, Irvin S. 721 N. W. 21 Ct., Miami 33125 Kotkin, Sidney L. 8410 Bird Rd., Miami 33155 Kramer, Robert B. 1190 N. E. 125 St., North Miami 33161 Kraut, Maurice (E) 500 Bayview Drive, Apt. 1822
Miami Beach 33160 Kreidt, William C

Kruse, H. Samuel FAIA	
Landress, Clifford F Lastra, Aldo P	
Lehrman, Samuel (E)	Coral Gables 33134
Levine, Richard	95 N. E. 135 St., No. 235, North Miami 33161 64 N. E. 40th St., Miami 33137
Liddy, William R Lindblad, Bertil	
Little, Stephen C	
Lonsdale, Charles K	
Lynch, Geoffrey B	
Mandel, Ernest M	
Marchesani, Alfred R	(E) P. O. Box 587, Miami 33133 20600 N. E. 20 Ct., Miami 33162
Martinez, Walter B	9454 S. W. 77 Ave., Apt. S7, Miami 33156 1150 S. W. 12 St., Miami 33129
Maxwell, Edward A Maylard, J. Burnham (E)	
McCarty, William (E)	
McKenna, Dorothy	2323 N. Roosevelt Blvd., Key West 33040 Box 407, Coconut Grove 33133
Merriam, William H. (E)	5871 N. E. 21st Dr., Ft. Lauderdale 33308 401 Coral Way, Coral Gables 33134 P. O. Box 8002, Coral Gables 33134
Mikuta, Rudolf	
Miller, Kenneth R 3	3139 Commodore Plaza, Coconut Grove 33133
Mistry, Firoz R	P. O. Box N 7114, Nassau, Bahamas B.W.I. 1225 Almeria Ave., Coral Gables 33134 1504 18th Terr., Key West 33040
Morton, C. David Mounts, Larry L. Suite	811 Ponce de Leon Blvd., Coral Gables 33134 1501, 100 North Biscayne Blvd., Miami 33131
Mullett, J. L Murphy, William C	6175 S. W. 128 St., Miami 33156 10405 S. W. 124 St., Miami 33156
Negas, Daniel J	
	College of Arch. & Fine Arts Univ. of Fla., Dept. of Art, Gainesville 326014741 Thomas St., Hollywood 33021
Nunn, James H., Jr Offerle, Frank E	1145 N. E. 133 St., North Miami 33161 10270 S. W. 133 St., Miami 33156
Ostendorf, Philip J	
Pace, Rocco, W	19006 N. W. 10th Ave., Miami 33169 3135 Commodore Plaza, Coconut Grove 33133
Parish, H. Maxwell Parker, Alfred B. FAIA	
Pawley, Charles H	8760 N. E. Second Ave., Miami 33138 5700 S. W. 94 St., Miami 33156
Penney, Harry E	190 N. E. 163rd St., North Miami Beach 33162 6075 Sunset Drive, Miami 33143 9300 S. Dadeland Blvd., Suite 300
Pilkington, Edward E	Miami 33156 8925 S. W. 19 St., Miami 33165
	1190 N. E. 125 St., North Miami 33161 19553 N. W. 2nd Ave., Suite 216, Miami 33169 8751 S. W. 41st St., Miami 33165
Price, Miles A Puder, Samuel M	341 Beechwood Dr., Key Biscayne 33149 11195 S. W. 70 Ave., Miami 33156
Ramos, Lemuel	
Reiff, Don	3148 Commodore Plaza, Coconut Grove 33133 1449 Brickell Ave., Miami 33131
Rempe, Edward T. (E) Renaud, Alberto P	700 Catalonia Ave., Coral Gables 33134 201 W. Heather Dr., Key Biscayne 33149
Rentscher, Joseph G	
nemart, Albert P	6263 Snapper Creek Drive, Miami 33143

```
Robison, Ronald W. 4063 Ponce de Leon Blvd., Coral Gables 33146 Rose, Byron S. 7575 S. W. 60 St., Miami 33143
 Roux, Theodore L. 1000 Brickell Ave., Miami 33131
Rowell, Donald 4130 Braganza Ave., Coconut Grove 33133
Russell, T. Trip FAIA P. O. Box 447, Shenandoah Sta., Miami 33145
  Salman, Gerardo 2300 Coral Way, Miami 33146
Saqui, Angel C. 6912 Biscayne Blvd., Miami 33138
 Sarille, Celestino G. 5911 Michelangelo, Coral Gables 33146
Savage, Herbert R. P. O. Box 280, Miami 33145
Scheingarten, Milton L. (SC)(E) 2075 N. E. 164 St.
North Miami Beach 33162
Schilling, Jerome 1270 N. E. 102 St., Miami 33138
Schneider, Reuben S. 1431 Flamingo Way, Hialeah 33010
Schneider, Roy J. (E) 145 N. E. 95 St., Miami 33138
Schuster, Richard 2901 Ponce de Leon Blvd., Coral Gables 33134
Seckinger, Harold 3375 S. W. 3rd Ave., Miami 33145
Seidler, Donald J. 19410 N. W. 21st Ave. Coral Factor 32054
                                                                                                                        North Miami Beach 33162
 Seidler, Donald J. 19410 N. W. 21st Ave., Opa Locka 33054
Severud, Gordon 550 Brickell Ave., Miami 33131
Shelton, John D. 4035 Ponce de Leon Blvd., Coral Gables 33146

      Shuey, Donald W.
      15831 S. W. 97th Ave., Miami 33157

      Shuflin, Frank H.
      8760 N. E. 2nd Ave., Miami 33138

      Simberg, A. J. (E)
      3415 S. W. 3rd St., Miami 33135

      Simmons, Jerry P.
      1777 Biscayne Blvd., Miami 33143

      Simonhoff, Michael
      5250 S. W. 84th St., Miami 33143

      Skeels, Norman A. (E)
      708 Pine Tree Ct., DeLand 32720

      Sklar, Isaac
      1300 Lincoln Rd., Miami Beach 33139

      Sklar, Oscar
      620 -82nd St., Miami Beach 33141

      Skrip, Richard J.
      2973 Coral Way, Miami 33145

      Snyder, Wahl J. II FAIA
      1177 N. E. 79 St., Miami 33138

      Spain, Thomas A.
      269 Giralda Ave., Coral Gables 33134

      Spence, Roy W., Jr.
      10520 S. W. 125 St., Miami 33156

      Spencer, J. Bruce
      3341 Cornelia Dr., Miami 33133

      Spillis, Peter
      800 Douglas Entrance, Coral Gables 33134

      Steward, Harold
      1102 Dupont Plaza Center, Miami 33131

      Succop, Wray G.
      1100 Ponce de Leon Blvd., Coral Gables 33134

      Sugerman, Barry F.
      1990 N. E. 163rd St., No. Miami 33162

      Swain, Joseph D.
      3625 Solana Rd. Miami 33133

      Sugerman, Barry F.
      1990 N. E. 16376 St., No. Wilarni 33162

      Swain, Joseph D.
      3625 Solana Rd., Miami 33133

      Swartburg, B. Robert (E)
      3501 N. E. 2nd Ave., Miami 33137

      Swedroe, Robert M.
      3700 Prarie Ave., Miami Beach 33140

      Taquechel, Amaro
      61 Merrick Way, Coral Gables 33134

      Tejidor, Jose F.
      422 N. W. 25 Ct., Miami 33125

      Telesca, Francis E.
      1451 Brickell Ave., Miami 33131

      Totty, John William
      7318 S. W. 96 St. Miami 33156

 Totty, John William 7318 S. W. 96 St., Miami 33156
Treister, Kenneth 1460 Brickell Ave., Suite 202, Miami 33131

      Treister, Kenneth
      1460 Brickell Ave., Suite 202, Miami 33131

      Trimm, Henry
      7001 4th St., North, St. Petersburg 33702

      Tripp, John A.
      2973 Coral Way, Miami 33143

      Trujillo, Sebastian W.
      9321 S. W. 20th St., Miami 33165

      Tschumy, William E., Jr.
      2346 Douglas Rd., Miami 33134

      Tschumy, William E., Sr.
      2346 Douglas Rd., Miami 33134

      Tunick, S. Robert
      3301 N. E. 5th Ave., Apt. 418, Miami 33137

      Valladares, Rene
      P. O. Box 971, Coral Gables 33134

      Valdivia, Hector A.
      9595 N. Kendall Dr., Suite 206, Miami 33156

      Vanderklaauw, Peter M.
      7020 S. W. 71 Ave., Miami 33143

      Vann Charles H
      1100 Ponce de Leon Blyd. Coral Gables 33134

      Vann, Charles H.
      1100 Ponce de Leon Blvd., Coral Gables 33134

      Vann, Loyd F.
      101 N. W. 12 Ave., Miami 33128

      Vellake, Frank A.
      P.O. Box 86, Sanibel Island 33957

      Vensel, James E.
      P.O. Box 280, Miami 33145

      Virrick, Vladimir E. (E)
      5400 S. W. 92nd St., Miami 33156

      Virrick Dendel B.
      7724 S. W. 58 St., Miami 33156

 P. O. Box 8294, Coral Gables 33124
 Warriner, Gerald E. First Nat'l Bank Bldg., Suite 707
100 S. Biscayne Blvd., Miami 33131
 100 S. Biscayne Blvd., Miami 33131 Watson, Frank E. FAIA . . . . . 1600 N. W. LeJeune Rd., Miami 33126 Watson, Robert E. . . . . . 13301 Memorial Hwy., North Miami 33161 Webb, James R. . . . . 9 W. Avondale, Greenville, South Carolina 29609
  Weed, Robert Law ...... 950 South Miami Ave., Miami 33130
  Weintraub, Maurice S. . . . . . . . . . . . . . . . . . 350 Lincoln Rd., Suite 316-18
                                                                                                                                           Miami Beach 33139

      Weller, John A., Jr.
      7260 S. W. 52nd Ave., Miami 33143

      Werner, LeRoy L. (E)
      2980 Point East Dr., No. 509D

                                                                                                                         North Miami Beach 33160
```

lilliams, Wayne C	
olfberg, David A 7743 S. W. 86 St., South Miami 33143	3
ooster, Shirley O., Jr P. O. Box 447, Shenandoah Branch	h
Miami 33145	5
right, Carson B 9300 So. Dixie Hwy, Room 208, Miami 33156	
right, Murray B 4700 LeJeune Rd., Coral Gables 33146	
luertz, Warren C 1130 N. E. 201 Terr., North Miami Beach 33160	0
aros, Eugene	4
achar, Stefan H 924 Lincoln Road Mall, Miami Beach 33139	
eigler, William C 5768 Sunset Drive, South Miami 33143	3

PROFESSIONAL ASSOCIATES

Gordo, Justo, Jr	3260 N. W. 169 Terr., Opa Locka 33054
Ross, Morris	940 Lincoln Rd., Miami Beach 33137
Walker, Sidney M	311 Lincoln Rd., Miami Beach 33139
· · · · · ·	ASSOCIATES

Alonso, Orlando
Alvarez, Raul 710 Ridgewood Rd., Key Biscayne 33149
Andrews, William D 4408 S. W. 35 Ave., Ft. Lauderdale 33312
David, Robert G 417 Barbarossa Ave., Coral Gables 33146
Diehl, John R
Goldsmith, Barbara C 6540 S. W. 135 Dr., Miami 33156
Gupta, Avinash 1002 Salzedo St., Apt. 3, Coral Gables 33134
Heywang, Charles G., Jr 9851 N. W. 39 St., Hollywood 33024
Holt, Terry L 7230 S. W. 83 St., Plaza Apt. A-221, Miami 33143
Perez, Miguel A 5371 - A West 1 Ave., Hialeah 33012
Prestamo, Felipe J
Rudd, Ernest
Russell, William A
Steward, Jerry 1102 DuPont Plaza Center, Miami 33131
Strahle, Rolf United Nationa, Apartado Postal 4480, Lima, Peru
West, William W 1004 N. E. 119 St. (rear), Biscayne Park
Miami 33161

Florida Southwest Chapter

CORPORATE MEMBERS

Bail, George H P. O. Box 3	310, Ft. Myers 33902
Bauchspies, Clarence M 473 3 St.,	South, Naples 33940
Blacker, Joseph E 2045 McGregor Bl	vd., Ft. Myers 33901
Cornwell, Nat S	St., Ft. Myers 33901
Davis, Harold B. P. O. Box 17	6, Cape Coral 33904
Faerber, Nelson A 586 9th St.,	South, Naples 33940
Frizzell, William R Suite A, Lee	
	Ft. Myers 33901
Griffith, Raymond S Box 1241	, Punta Gorda 33950
Guenther, Carl F. FAIA (E) 322 Harbour	Drive, Naples 33940
Gundersen, Martin G 2037 - B West First	St., Ft. Myers 33901
Keller, Walter 1262 Third St., South, S	uite G, Naples 33940
McBryde, James B 2120 McGregor B	vd., Ft. Myers 33901
Morris, Richard W 1207 3rd St., S. Camar	go House Suite No. 1
_	Naples 33940
Moyer, David 531 -B Third	St., S., Naples 33940
Mudgett, William A 2120 McGregor B	lvd., Ft. Myers 33901
Parker, Wiley M 2120 McGregor B	lvd., Ft. Myers 33901
Pierce, Roger A 207 East Marion Ave.	., Punta Gorda 32950
Pigott, Raymond E	St., Ft. Myers 33901
Reeves, Edward S 473 3rd St., Rivers, William L	C+ E+ Myore 23901
Rivers, William L	Motor Rank Suite A
Sneber, Kenneth G Lee County	Ft. Myers 33901
Smith, Charles E 3706 Oxford	
Stewart, Paul P. (E) P. O. Box	1646 Naples 33940
Taylor, Robert V.	Punta Gorda 33950
Tracy, William G 1207 Third St.,	South Naples 33940
Warren, Philip C 268 Professional Place	N. Ft. Myers 33903
Zimmerman, William W 283 Broad Ave.,	South, Naples 33940
PROFESSIONAL ASSOCIATE	S

Pattison, William S.D.P. O. Box 205, Goodland
Marco Island 33933Rowan, Bernard E.207 E. Marion Ave., Punta Gorda 33952Willman, Carlton H.703 S. E. 32nd Terrace, Cape Coral 33904

Jacksonville Chapter

CORPORATE MEMBERS

COM CHATE MEMBERS
Aldrich, Mason H Offshore Power Systems, P. O. Box 8000
Jacksonville 32211 Alford, James D 3986 Boulevard Center Drive, Jacksonville 32207 Barley, John M. III
Jacksonville 32211 Broward, Robert C. 1922 Felch Ave., Jacksonville 32207 Bryson, Joseph H. 111 W. Adams St., Jacksonville 32202 Bunch, Franklin S. FAIA 1320 Coast Line Blvd., Jacksonville 32202 Burns, Cecil B. Box B, Winn-Dixie, Jacksonville 32203 Burns, Harry E., Jr. P. O. Box 2516, WAS, Tallahassee 32304 Chappell, Logan S. 1320 Coast Line Blvd., Jacksonville 32202 Clements, James E. 1614 Gulf Life Tower, Jacksonville 32207 Cole, William G. 12 Casanova Rd., St. Augustine 32084 Creamer, John M. P. O. Box 4850, Jacksonville 32201 Darby, Robert F. P.O. Box 4850, Jacksonville 32201 Diamond, John J. 9718 Scott Mill Rd., Jacksonville 32217
Drake, H. Lamar 1412 Universal Marion Bldg., Jacksonville 32202 Drake, W. Kenyon (E)
Jacksonville 32207 Dyal, John W
Gordon, W. Stanly
Hapsis, George E.1949 Jersey St., Jacksonville 32210Hardwick, Taylor764 May St., Jacksonville 32204Harms, Joseph B.6100 Arlington Expressway, Apt. D-102
Jacksonville 32211 Harris, William K
Neptune Beach 32233 Jackson, William K. 1320 Coast Line Bldg., Jacksonville 32202 Junck, Forrest A. P. O. Box 6763, Jacksonville 32205 Kelly, Keith M. 1320 Coast Line Bldg., Jacksonville 32202 Kelly, Robert E. 526 Brookview Drive North, Jacksonville 32211 Kemp, James O. 3986 Boulevard Center Drive, Jacksonville 32207 Kemp, William D. 1320 Coast Line Bldg., Jacksonville 32202 King, Charles E. FAIA Offshore Power Systems, P. O. Box 8000 Jacksonville 32211 Kluge, Donald C. 623 Florida National Bank Bldg. Jacksonville 32202 Lee, Robert D. 1702 Samontee Rd., Jacksonville 32211 Leuthold, Duane W. 2720 Park St., Jacksonville 32205
Lyle, William L
McDonald, James A. 1539 Parental Home Rd., Jacksonville 32216 McIntyre, Byron P. O. Box 4850, Jacksonville 32201 Morgan, Don R. Box 987, Green Cove Springs 32043 Morgan, William N. 220 East Forsyth, Jacksonville 32202 Pappas, Ted P. 203 Washington St., Jacksonville 32202 Parks, W. John III P. O. Box 5219, Jacksonville 32207 Pattillo, Charles E. III 1412 Universal Marion Bldg. Jacksonville 32202 Pearson, Richard W., Jr. 5233 Vassar Rd., Jacksonville 32207
Ponder, Larry N
Pooley, Roy M., Jr. 840 Bert Rd., Jacksonville 32211 Poulos, Theodore C. 4057 Carmichael Ave., Jacksonville 32207 Powell, Harry C. 623 Florida Nat'l Bank Bldg. Jacksonville 32202

ederick N., Jr. 1045 Riverside Ave., Jacksonville 32204 fichard T. 1320 Seaboard Coast Line Bldg. Jacksonville 32202	Mid Florida Chapter
man, William K	CORPORATE MEMBERS
Roberts, F. Stewart	Arthur, Allen E., Jr. 305 N. Fern Ck., Ave., Orlando 32803 Banks, Herbert L. 3191 Maguire Blvd., Orlando 32803 Bannon, Lucas E. (E) Reservoir Lake, Sanford 32771 Bennett, Raymond E. 1400 S. Orlando Ave., Suite 307, Winter Park 32789 Berman, Alan B. 723 E. Colonial Drive, Orlando 32803 Black, Dwight T. 100 Starling Lane, Longwood 32750 Blackman, Bruce 511 N. Mills Ave., Orlando 32803 Bochiardy, Howard B. P. O. Box 8006, Orlando 32803 Cox, William A. 735 N. Thornton Ave., Orlando 32806 Cox, William A. 735 N. Thornton Ave., Orlando 32803 DeLoe, John P. Construction Services USOE, 50 Seventh St. N.E. Room 404, Atlanta, Georgia 30323 Doan, William B. 1204 Briercliff Drive, Orlando 32806 Dragash, Michael J. P. O. Drawer 938, Sanford 32771 Dye, John E. P. O. Box 479, Winter Park 32789 Fugleberg, Lyle P. 1600 E. Amelia, Orlando 32803
Sutton, James M. 644 Oak St., Jacksonville 32204 Taylor, Walter Q. 1320 Coast Line Bldg.	George, Louis C
Thorsen, H. S., Jr. Florida National Bank Bldg. Jacksonville 32202 Torbert, Corneil E. Urbanus, Dan P. O. Box 4850, Jacksonville 32201 VanDusen, Fred C. 1028 Gary St., Jacksonville 32207 Van Sickler, Theron R. P. O. Box 4850, Jacksonville 32207 Veenstra, Richard J. 415 E. Monroe St., Jacksonville 32202 Wallace, William E. 527 Florida National Bank Bldg. Jacksonville 32202 Wells, Cora Lea 66 Hypolita St., St. Augustine 32084 Willis, Lynwood G. 415 E. Monroe St., Jacksonville 32202	Haire, William H., Jr. 1731 Mosher Drive, Orlando 32810 Hampton, Donald R. 1460 West Fairbanks Ave., Winter Park 32789 Harter, Bernard P. II 1284 West Fairbanks Ave. Winter Park 32789 Hatton, L. Alex (E) 80x 6367, Orlando 32803 Heasley, Wayne D. 3200 Chelsea Ave., Orlando 32803 Helman, Alan C. P. O. Box 1120, Winter Park 32798 Hendrick, Charles L. P. O. Drawer 938, Sanford 32771 Hitt, Laurance W. (E) 189 E. Morse Blvd., Winter Park 32789 Hollifield, John A. 2331 Randall Rd., Winter Park 32789 Hurley, Thomas R. P. O. Box 1120, Winter Park 32789
Wise, Robert C. 208 Washington St., Jacksonville 32202 Woodruff, Thomas A. 947 Greenridge Rd., Jacksonville 32207 Woolverton, Robert D. 2778 Southwood Lane, Jacksonville 32207 Young, Donald V. 8129 Argentine Dr., West, Jacksonville 32217 Zeller, Emilio III 1000 Riverside Ave., Jacksonville 32204 PROFESSIONAL ASSOCIATES	Johnson, Harold W. P. O. Box 771, Winter Garden 32787 Jones, Jack R. 613 West Dixie Ave., Leesburg 32748 Jones, Nick A. 665 E. Highway 50, Clermont 32711 Judy, Joe L. 211 Maitland Ave., Altamonte Springs 32701 Kelley, Eoghan N. 216 South Crystal Dr., Sanford 32771 Koch, Robert A. 1600 E. Amelia St., Orlando 32803 Lamb, Frank A. 3191 Maguire Blvd., No. 250, Orlando 32803 Langley, John B. P. O. Box 729, Winter Park 32789
Crenshaw, Edgar M	Lopatka, Manfred 147 W. Lyman Ave., Winter Park 32789 Lotspeich, Lowell L. P. O. Box 1120, Winter Park 32789 Lovelock, Ralph P. P. O. Box 730, Winter Park 32789 Matz, Richard C. P. O. Drawer 938, Sanford 32771 Murphy, Robert B. 1210 Edgewater Dr., Orlando 32804
Karig, Richard D. 752 Hawthorne Ave., Elmhurst Illinois 60126 Myers, Ellis G., Jr. 610 Grove Park Blvd., Jacksonville 32216 Shelley, James E. 987 Townsend Blvd., Jacksonville 32211 Smith, Allen H. P. O. Box 4850, Jacksonville 32201 Washer, Norman E. P. O. Box 4850, Jacksonville 32201	OBryon, Charles 5202 Cypress Creek Drive, Orlando 32805 Ostrander, Richard J. 3414 Jamison Dr., Apopka 32703 Owles, Fred G., Jr. 1810 W. Colonial, Orlando 32804 Parsons, Charles H. P. O. Box 904, Kissimmee 32741 Perez, Sara 1330 Palmetto Ave., Winter Park 32789 Rapp, Ernest D. 1001 Executive Center Drive, Orlando 32803 Reeves, Isaac S. K. V. 255 Sylvan Blvd., Winter Park 32789
ASSOCIATES	Rogers, James G. II
Aguilar, Edgardo F. P. O. Box 4850, Jacksonville 32201 Daly, Kevin J. P. 2640 Lansdowne Drive, Jacksonville 32211 *Gluckman, Mark A. 815 S. Main St., Suite 450	Rogers, Richard B
Jacksonville 32207 Gradick, Herman W., Jr. 4207 Confederate Point Rd. Jacksonville 32206	Sheehy, Frank P. O. Box 252, Winter Park 32789 Shivers, Claude W. 1210 Edgewater Dr., Orlando 32804 Stark, Loyd D. P. O. Box 1120, Winter Park 32789
Hawkins, William 1417 Mapleton Rd., Jacksonville 32207 Kilgore, William W. 840 Bert Rd., Jacksonville 32211 King, Richard G. 718 Sixth Ave., North, Jacksonville Beach 32250 Lindsey, Joseph E. 4223 Camellia Circle, S. E. Jacksonville 32207 Parkes, Harleston G. 8541 Mathonia Ave., Jacksonville 32211 Sizemore, James A. Drawer B, Jacksonville 32203 Sullivan, Richard E. 321 Minorca Ave., St. Augustine 32084 Sundby, David L. 6160 Fordham Circle East, Jacksonville 32217 Traylor, Rick L. 5075 Lincolnshire Rd., Jacksonville 32217	Stiggins, Hill 3025 E. South St., Orlando 32803 Thomas, Edward L. 1401 Edgewater Drive, Orlando 32804 Tuttle, George A., Jr. 1330 Palmetto Ave., Winter Park 32789 Unkefer, Earl C. 333 N. Ferncreek, Orlando 32803 Urban, Leonard J. 3191 Maguire Blvd., Orlando 32803 Wald, Charles B. Box 7756, Orlando 32804 Walton, Henry M. 1415 Granville St., Orlando 32803 Warriner, Clifford H. 116 S. Park Ave., Winter Park 32789 Watson, John T. P. O. Box 1496, Winter Park 32789 Webb, Robert I., Jr. P. O. Box 967, Maitland 32751 Whitworth, Henry P (E) 5931 Bambo Drive, Orlando 32807 Wilson, Mark L. P. O. Drawer K, Winter Park 32789 Wolfman, Ernest 3203 Lawton Rd., Suite 245, Orlando 32803 Wright, Clifford W. 1460 W. Fairbanks Ave., Winter Park 32789 Zelones, Paul G. 7407 Chancery Lane, Orlando 32809
	PROFESSIONAL ASSOCIATES

Blue, AlP. O. Drawer 13355, University Station
Gainesville 32601Harris, Robert A.1218 Ala Drive, Winter Park 32789Hood, William R.723 East Colonial Drive, Orlando 32803

Ahard E. 1320 Coast Line Bldg., Jacksonville 32202

Pop, Trian, J.2032 Temple Drive, Winter Park 32789Roe, Robert T.510 Orange St., Altamonte Springs 32701Trubey, Roger L.17 W. Spruce St., Orlando 32804	Gillette, George T
ASSOCIATES	Granfield, Richard S Rt. 1, Box 359, Jensen Beach 33457
	Hanna, Richard T
Chao, Wing Toa	Harding, Henry K 318 Royal Poinciana Plaza, Palm Reach 33480
Coffman, James W	Hobt, Murrel Dee P. O. Box 2563, Palm Beach 33480
Garcia, Oswaldo O 270 Jasmine Rd., Apt E, Casselberry 32707	Holewinski, Daniel J
Gordy, Melvin D 735 N. Thorton Ave., Orlando 32802	Holguin, George E
Laughlin, Robert J., Jr	Tucson, Arizona 85711
Magarian, Gary V 619 West Colonial Dr., Orlando 32804 McCarl, Robert C	Jacobson, Kenneth5 Venetian Drive, Delray Beach 33444Jefferson, PeterP. O. Box 887, Palm City 33490
Monday, Gordon V 1032 N. Ferncreek Ave., Orlando 32803	Johnson, Duane V
Prugh, Peter E	Boca Baton 33432
Ramsey, Gerald G. P. O. Box 40, Lake Buena Vista 32830 Schubert, David F. Route 3, Box 1480, Leesburg 32748	Johnson, William R 207 Royal Palm Way, Palm Beach 33482
Senatore, James P	Kabis, Leo T 2693-E. Barkley Dr., East, West Palm Beach 33406 Kisko, Ardell A 836 Beech Rd., West Palm Beach 33401
Yoder, Glen D. R. D. 1, Box 144K, Tavares 32778	Kontturi, Arne J P. O. Box 3577, Lantana 33460
	Lawrence, C. Eugene, Jr 205 Worth Ave., Room 301
Brevard Section	Palm Beach 33480 Lewis, Howarth L., Jr 400 Royal Palm Way, Palm Beach 33482
Diovaid Coolien	Lynch, J. Patrick 311 E. Palmetto Park Rd., Boca Raton 33432
CORPORATE MEMBERS	Marion, John B 234 Royal Palm Way, Palm Beach 33480
	McCall, Howard E 311 E. Palmetto Park Rd., Boca Raton 33432
Allen, Clyde A	McKinley, Paul A
Benito, Frank Cape Royal Office Center, 1980 N. Atlantic Ave. Cocoa Beach 32931	Monberg, Lawrence 301 Spanish Trail S.E., Boca Raton 33432
D'Amico, Henry	Morris, Harry G 333 Southern Blvd., West Palm Beach 33405
Garman, Ronald D 1308 E. New Haven Ave., Melbourne 32901	Neill, Sidney K
Hirschberg, Herbert S., Jr. P. O. Box 458, Titusville 32780	Obst, Harold A
Hoxie, Jeffe G	Ogren, Samuel, Jr
Meggison, George M 2222 S. Washington Ave., Titusville 32780	Oliver, Anthony E. III 1411 20th Ave., North, Lake Worth 33460
Poynter, Raymond R., Jr 1980 N. Atlantic, Suite 718,	Ornstein, Jeffrey A 725 Gumtree Rd., North Palm Beach 33403 Orr, Wendell F., Jr Room 9, Dehon Bldg., Stuart 33494
Cocoa Beach 32931 Stagg, Richard T P. O. Box 940, Cocoa Beach 32920	Outcalt, Richard F 50 East Rd., Delray Beach 33444
Taylor, Rhoderic F 233 E. New Haven Ave., Melbourne 32901	Paluga, Joseph J 234 Royal Palm Way, Palm Beach 33480
Thimm, Joseph R 1308 E. New Haven Ave., Melbourne 32901	Peacock, R. Carroll 400 Royal Palm Way, Palm Beach 33482 Petersen, Robert F 618 Macy St., West Palm Beach 33405
Thompson, Donald E P. O. Box 310, Daytona Beach 32015 PROFESSIONAL ASSOCIATES	Powell, Jefferson N
THO ESSIONAL ASSOCIATES	Richardson, Robert W P. O. Box 1143, Palm Beach 33480
	Robison, David V 1837 20th St., Vero Beach 32960 Robson, Norman 2025 Okeechobee Blvd., West Palm Beach 33401
Fulcher, James E	Roll, Robert E
Jacksonville 32207	Salamone, Placido
	West Palm Beach 33403 San Giovanni, Richard L 2025 Okeechobee Blvd.
ASSOCIATES	West Palm Beach 33401
Lopez, Enrique A 410 Jackson Ave., Apt. 1, Cape Canaveral 32920	Schlitt, John Joseph 2110 5th Ave., Vero Beach 32960
	Schwab, Donald D. Plaza Center, Royal Palm Way, Palm Beach 33480
Palm Beach Chapter	Scott, Jack H
Tail Deach Chapter	Shoup, John T., Jr 150 E. Palmetto Rd., Boca Raton 33432
CORPORATE MEMBERS	Simon, Roy M
	Slater, Robert F
Anstis, James H 105A Lakeview, West Palm Beach 33401	Lake Worth 33460
Armstrong, Donald E 509 Palm Beach Ave., Stuart 33494 Arsenicos, Rudolph M. 321 Northlake Blvd., North Palm Beach 33403	Spina, Kenardon M
Ashley, James 321 Northlake Blvd., North Palm Beach 33403	Palm Beach 33480 Stebbins, Richard G 124 B. N. 2nd St., Fort Pierce 33450
Baber, Dwight R	Stetson, John FAIA 249 Peruvian Ave., Palm Beach 33480
Barrows, Timothy H 150 E. Palmetto Rd., Boca Raton 33432 Birdsong, Clyde F. II Suite 345, 2964 Peachtree Rd., N. W.	Terry, Robert E. A., Jr
Atlanta, Ga. 30305	Tichenor, David R 1441 N. W. 6th St., C-100, Gainesville 32601 Toth, Charles E P. O. Box 2318, Delray Beach 33444
Brainard, William W 206 Arlington Rd., West Palm Beach 33405	Twitty, Paul M
Britt, Ben F. P. O. Box 549, Port Salerno 33429 Caler, Kemp 361 S. County Rd., Palm Beach 33480	Palm Beach 33480
Cedervall, Anton	Upthegrove, William R. 321 Northlake Blvd., North Palm Beach 33403 Vandermale, James B. 311 E. Palmetto Park Rd., Boca Raton 33432
Chilton, Howard	Vass, Emery G 105-A Lakeview Ave., West Palm Beach 33401
Clark, Phillip L. (E) 6010 S. Olive Ave., West Palm Beach 33405 Cone, Chester A 216 N. W. 16th St., Belle Glade 33430	Venters, John M 2550 Southeast 7 Drive, Pompano Beach 33062
Conn, Robbins L. (E) 117 Ocean Court, Boynton Beach 33435	Volk, John L
Currie, Robert G 5 Venetian Dr., Delray Beach 33444 Cutting, Richard H 3405 Flagler Dr., West Palm Beach 33405	Votaw, George J 201 Santa Lucia Dr., West Palm Beach 33405
Davis, George C	Wensing, Richard A. II 1615 Georgia Ave., West Palm Beach 33401 Wyeth, Marion S. FAIA (E) 207 Royal Palm Way, Palm Beach 33480
Davis, Theodore E 10800 N. Military Trail, Tanglewood Plaza	PROFESSIONAL ASSOCIATES
	- DDOFF0010NIAL A00001ATF0

Clark, Phillip L. (E) 6010 S. Olive Ave., West Palm Beach 33405
Cone, Chester A. 216 N. W. 16th St., Belle Glade 33430
Conn, Robbins L. (E) 117 Ocean Court, Boynton Beach 33435
Currie, Robert G. 5 Venetian Dr., Delray Beach 33444
Cutting, Richard H. 3405 Flagler Dr., West Palm Beach 33405
Davis, George C. P. O. Box 1000, Boynton Beach 33435
Davis, Theodore E. 10800 N. Military Trail, Tanglewood Plaza
Palm Beach Gardens 33403

Palm Beach Gardens 33403

Della Valle, Donald J. 6572 Paul Mar Drive, Lake Worth 33462

Duff, Dillard 833 Biscayne Dr., West Palm Beach 33401

Duncan, C. Ellis P. O. Box 695, Vero Beach 32960

Edge, Donald R. 444 Bunker Rd., West Palm Beach 33405

Erickson, Ralph A. 350 Royal Palm Way, Palm Beach 33480

Fuller, Reed B. 240 Ashworth Rd., West Palm Beach 33405

Fulton, Daniel H. 2019 Okeechobee Blvd., West Palm Beach 33401

Gibson, James E. 1612 Camino Del Rio West, Vero Beach 32960

PROFESSIONAL ASSOCIATES

Dailey, Edson E., Jr 433 Notting	ham Blvd., West Palm Beach 33405
Lowe, Jeffrey K 415 Notting	ham Blvd., West Palm Beach 33405
Toner, Charles M., Jr 227 P	uritan Rd., West Palm Beach 33405
Wypych, Mick	401 Executive Center Drive C-205
	West Palm Beach 33401

ASSOCIATES

Andrews, William F 262 Gulfstream Blvd., Delray Beach 33444
Baglier, Samuel A
North Palm Beach 33403
Beidle, James C 4299 Althea Way, Palm Beach Gardens 33403
Burnham, Richard A 3012 Robert Rd., West Palm Beach 33405
Candela, Dorothy 2440 Lakeview Ave., Chicago, Illinois 60614
Catanese, Robert N 134 W. Blue Heron Blvd., Riveria Beach 33404
Carmo, A. David 1137 Woodbine Rd., West Palm Beach 33406
Dambres, Ernest H. IIP. O. Box 2935, Palm Beach 33480
Dukes, Patrick W 324 Royal Palm Way, Palm Beach 33480
Easom, Joel E
Glidden, Benjamin J. III
West Palm Reach 33407
Gossett, William F
Gotwalt, Michael
Gronauer, Charles F
Palm Beach Gardens 33401
Hamzy, Joseph A., Jr 3141 Fla. Mango Rd., Lake Worth 33460
Hoffman, Timothy
Kelly, John M. III 3816 N. Dixie Highway, West Palm Beach 33407
Kimbal, Gabriel
Larson, Dave
Leiding, Charles C., Jr
Palm Beach Gardens 33403 Madsen, Susan 270 South County Rd., Palm Beach 33480
Malczyk, Theodore G 706 So. Palm Way, Lake Worth 33460
McTammany, Wallace 3450 S. Ocean Blvd., Palm Beach 33480
Mixon, Andrew L
Neal, Robert L
O'Mana, Juan A
Pecht, Herbert A., Jr 3740 Kenyon Rd., Lake Worth 33460
Pimentel, Peter P. O. Box 1548, West Palm Beach 33401
Prout, Hedley 2805 Georgia Ave., West Palm Beach 33405
Schimpf, William J 149 E. 22nd St., Riviera Beach 33404
Shaw, Robert J 270 South County Rd., Palm Beach 33480
Stetson, Frank K., Jr 342 Hunter St., West Palm Beach 33405
Tirsbier, W. C 430 S. W. 5th Ave., Boynton Beach 33435
Winters, Kurt N
West Palm Beach 33401 Young, Robert B 554 Vossler Ave., West Palm Beach 33406
Touriu. Bobert B

Alphabetical Listing of FAAIA Members

Beilinson, Les (SC)
1980 N. Atlantia Ave., Cocoa Beach 32931 Benitoa, Jose P., Jr. (SC) 400 N. E. 180 Dr., North Miami Beach 33162 Bennett, Josh C., Jr. (BC) . 5250 N. E. 15 Ave., Ft. Lauderdale 33308 Bennett, Raymond E. (MC) 1400 S. Orlando Ave., Suite 307 Winter Park 32789
Bentler, Stuart L. (CC) 608 Exchange Bank Bldg., Tampa 32602 Bentley, Robert W. (SC) 7440 N. W. 11 Ct., Plantation 33313 Bergamaschi, Adonay (SC) 1460 Brickell Ave., Rm. 304, Miami 33131 Berger, Willis L. (NCC) 1420 N. Meridian, Apt. 231, Tallahasses 32303 Bergmann, Paul A. (CA) P. O. Box 4748, Clearwater 33517 Berman, Alan B. (MC) 723 E. Colonial Dr., Orlando 32803 Bernardo, Joseph R. (CC) 205 W. Brorein, Tampa 33606 Bernzott, Robert A. (SC) 12014 Boulivar Pl., Seminole 33542 Berounsky, Edward C. (SC) 6855 Edgewater Dr., Coral Gables 33133 Bethencourt, Nigdelia C. (SC) 5351 S. W. 88 Court, Miami 3165 Betts, Wayne F. (NCPA) Dept. Education, 124 Knott Bldg.
Birdsong, Clyde F. II (PC) Suite 345, 2964 Peachtree Rd., N. W.
Atlanta, Ga. 30305 Bigoney, William F. (BC)
Blanton, McAllister (CC) 3707 Santiago St., Tampa 33609 Blatter, Rudolph H. (GC)(E) 2606 Grove St., Sarasota 33579 Block, Samuel S. (SC)(E) 11101 S. W. 88th Ct., Miami 33156 Blohm, Carl H. (SC) 1258 S. W. 3rd St., Miami 33135 Blue, Al (MPA) P. O. Drawer 13355 University Sta., Gainesville 32601 Bochiardy, Howard B. (MC) P. O. Box 8006, Orlando 32806 Boeglin, Robert W. (BC) 6251 N. W. 18 Ct., Ft. Lauderdale 33313 Bodo, Matthew (CC) 4692 Dover St., N. E., St. Petersburg 33703 Boerema, Robert J. (SC) 550 Brickell Ave., Miami 33131 Bolles, Dr. Robert S. (NA) College of Arch. & Fine Arts, Univ. of Fla.
Bonsey, Francis G. (CC)
Boyer, David B. (JC)
Brickert, John T. (JC) 1454 Arlingwood Ave., Jacksonville 32211 Brill, C.B.F. (NCC)(E) Route #1, Box 228B, Tallahassee 32301 Britt, Ben F. (PC) P. O. Box 549, Port Salerno 33429 Broadfoot, A. Robert, Jr. (JC) 6321 North Arlington Rd. Jacksonville 32211
Brocato, Gerald P. (NWA)
Jacksonville 32202 Bullock, Ellis W., Jr. (NWC) 1823 N. 9th Ave., Pensacola 32503 Burnham, Herbert M. (SC)(E)
Yucca Valley, California 92284 Burnham, Richard A. (PA) 3012 Robert Rd., West Palm Beach 33405 Burns, Cecil B. (JC)

Caldwell, John I. (BA) 2410 N. E. 9th Ave., Pompano Beach 33064 Caler, Kemp (PC) 361 South Country Rd., Palm Beach 33480 Cameron, Douglas A. (CC) 4735 Shore Acres Blvd. N. E.
St. Petersburg 33703 Camner, Edward I. (SC)
Candela, Dorothy (PA) 2440 Lakeview Ave., Chicago, Illinois 60614 Candela, Hilario F. (SC) 800 Douglas Entrance, Coral Gables 33134 Carleton, George H. (SC) 61 Edgewater Dr., Coral Gables 33134 Carmo, A. David (PA) 1137 Woodbine Rd., West Palm Beach 33406 Castanon, Alfonso A. (SC) 545 Ingraham Bldg., Miami 33131 Catanese, Robert N. (PA) 134 W. Blue Heron Blvd. Riveria Beach 33404
Cedervall, Anton (PC) P. O. Box 146, Jupiter 33458 Chancey, James E., Jr. (NWC) 413 Bayshore Dr., Panama City 32401 Channing, Joel B. (SC) 71 N. W. 54 St., Miami 33127 Channing, Jules P. (SC) 71 N. W. 54 St., Miami 33127 Chao, Wing Toa (MA) 3022 N. Pinehills Rd., Orlando 32808 Chapman, James G., Jr. (NWC) P. O. Box 1056, Panama City 32401 Chappell, Logan S. (JC) 1320 Coast Line Bldg., Jacksonville 32202 Child, Josiah H. (GC)(E) Box 321, Longboat Key, Sarasota 33548 Chillura, Joe, Jr. (CC) 5200 W. Kennedy Blvd., Suite 340
Chilton, Howard (PC)
Clark, Robert W. (SC)
Ft. Lauderdale 33306 Clees, Robert J., Jr. (CA) 6135 Bayou Grande Blvd., NE.
St. Petersburg 33703 Clements, James E. (JC) . 1614 Gulf Life Tower, Jacksonville 32207 Clemons, Joseph N. (NCC) . 2027 Thomasville Rd., Tallahassee 32303 Cofer, Barbara M. (NA) . 1701 N. A1A Highway, Indialantic 32903 Coffman, James W. (MA) 305 N. Fern Creek, Orlando 32803 Cohen, Stuart (SC)
Ft. Lauderdale 33304 Cole, William G. (JC)
Indian Rocks Beach 33535 Cotterman, Charles J. (SC) 1711 Columbus Blvd., Coral Gables 33134 Cox, William A. (MC) 735 N. Thornton Ave., Orlando 32803 Coxen, Forrest R. (NCC) 105 Avant Bldg., Tallahassee 32301 Craft, Chester L., Jr. (NCC)
Crain, Edward E. (SC) 9300 S. W. 99 St., Miami 33156 Crawford, William G. (BC) 2114 N. E. 21 St., Ft. Lauderdale 33305 Creamer, John M. (JC) P. O. Box 4850, Jacksonville 32201 Creekbaum, Cornell F. (NC) 103 N. E. 31st Terr., Ocala 32670 Crenshaw, Edgar M. (JPA) 4057 Carmichael Ave., Suite 120
Jacksonville 32207 Crews, Julio J. (NCC) P. O. Drawer 1698, Tallahassee 32302 Croll, Douglas E. (GC) 1101 -29 Ave., West, Bradenton 33505 Crooke, James J., Jr. (NWC) P. O. Box 2667, Pensacola 32503 Crumpton, Charles L. (SC) 375 Grand Concourse, Miami Shores 33138 Culliney, E. Robert (BC) 2701 E. Sunrise Blvd., #217
Ft. Lauderdale 33304 Culver, Walter L. (NWC) 1823 North Ninth Ave., Pensacola 32503 Currie, Robert G. (PC) 5 Venetian Dr., Delray Beach 33444 Curry, Charles F., Jr. (CC) 1408 Swann Ave., Tampa 33606 Curts, Gerald G. (CC) 3232 So. MacDill Ave., Apt. 210, Tampa 33609 Cutting, Richard H. (PC) 3405 Flagler Dr., West Palm Beach 33405
Daffin, C. Ernest (NCC) P. O. Box 1698, Tallahassee 32302 Dahlquist, Clarence L. (BC)(E)

Dailey, Edson E., Jr. (PPA)	Г
West Palm Beach 33405	E
Dalton, James A. (SC) 80 N. E. 168 St., North Miami Beach 33162	
Daly, Kevin J. P. (JA) 2640 Lansdowne Dr., Jacksonville 32211	Eason, Joel E. (PA) 70 E. Four Seasons Rd., Lake Park 33403
Dalzell, Kenneth W. FAIA (CC)(E) 748 Broadway, Dunedin 33528	Eckhoff, Arnold W., Jr. (SC) 13005 San Mateo, Coral Gables 33156
Dalzell, K. Whitney, Jr. (CC) 300 S. Garden Ave., Clearwater 33516	Edelman, Louis (PA)
Dambres, Ernest H. II (PA)P. O. Box 2935, Palm Beach 33480	Elliott, William R., Jr. (NCC) 2403 Banyan Dr., Tallahassee 32303
D'Amico, Henry (MC) 619 Peachtree St., Cocoa 32922	Engel, Sam, Jr. (BC) 4431 S. W. 64 Ave., Ft. Lauderdale 33314
Danek, Ted B. (SC) 1995 Alamanda Dr., Keystone Point	Epperson, David R. (NCC)
North Miami 33161	Tallahassee 32303
Daniel, Homer F. (SC)	Eppes, Bill G. (NC)
Daniels, Thomas H. (NWC) 425 Oak Ave., Panama City 32401 Darby, Robert F. (JC) P. O. Box 4850, Jacksonville 32201	Erickson, Ralph A. (PC) 350 Royal Palm Way, Palm Beach 33480
Darling, Sumner E. (GC)	Ervin, William L. (NCA) 1908 Dahlia Drive, Tallahassee 32304
Dasta, Anthony J. (NA) 4710 N. W. 16 Place, Gainesville 32601	Eskridge, Robert T. (SC) 3540 Rockerman Rd., Miami 33133
David, Donald W., Jr. (NWC) P. O. Box 1030, Ft. Walton Beach 32548	Etter, J. Henry (SC) 6224 Leonardo St., Coral Gables 33146
David, Robert G. (SA) 417 Barbarossa Ave., Coral Gables 33146	Evans, Donald F. (SC) 3998 Irma Shores Drive, Orlando 32807
Davis, Eugene R. (NC) 2710 N. W. 2nd Ave., Gainesville 32601	Evans, John (BC) 316 E. Sunset Drive, Ft. Lauderdale 33301
Davis, George C. (PC)P. O. Box 1000, Boynton Beach 33435	Evans, Samuel F. (NC) 2022 N. W. 14th Ave., Gainesville 32601
Davis, Harold B. (SWC) P. O. Box 176, Cape Coral 33904	F
Davis, Stephen M. (SC) 4704 S. LeJeune Rd., Coral Gables 33146	
Davis, Theodore E. (PC) . 10800 N. Military Trail, Tanglewood Plaza,	Faerber, Nelson (SWC) 586 -9 St., South, Naples 33940
Palm Beach Gardens 33403	Fairfield, John D. (CC) 10641 -1st St., East, Treasure Island 33706
Day, Melvin (NCA)	Fasnacht, Ted E. (CC) 204 Discus-Owens Bldg., 748 Broadway
*D'Azzo, Joseph P. (CA) 1510 W. Palm Circle, Valrico 33594	Dunedin 33528
Deakin, Charles D. (SC)	Faust, William A. (DC)
Deam, Arthur F. FAIA (DC)(E) 209 W. Minnesota Ave., Deland 32720 Dean, Arthur L. (CC) St. Petersburg-Clearwater Intern. Airport,	Fearney, Edward M. (NC) 2717 S. W. 5th Pl., Gainesville 32601 Fein, Gilbert M. (SC) 2212 Biscayne Blvd., Miami 33137
St. Petersburg-Clearwater Intern. Airport, St. Petersburg-Clearwater Intern. Airport,	Feinberg, David J. (SC)
Deen, James (SC)	Feinberg, Leonard (CC) 8507 El Castille Ct., Apt. 1908, Tampa 33614
DeFranco, Lee (CC) 2057 Central Ave., St. Petersburg 33713	Feiss, Carl FAIA (NC) Dept. of Architecture, 101C AFA Complex,
Dehesa, Armando A. (BA) . 2017 N. W. 14 Ave., Ft. Lauderdale 33311	Univ. of Fla., Gainesville 32601
DeKonschin, Victor E. (SC) 1000 N. W. 57 Ave., Miami 33126	Feito, Jose (SC)
Delgado, Jorge L. (SC) 2625 Ponce de Leon Blvd., Suite 201	Ferber, Harvey C. (SC)
Coral Gables 33134	North Miami Beach 33162
Della Valle, Donald J. (PC) 6572 Paul Mar Dr., Lake Worth 33462	Ferendino, Andrew J. FAIA (SC)
DeLoe, John P. (MC) Construction Services USOE 50 Seventh St., N. E., Rm. 404, Atlanta, Georgia 30323	Coral Gables 33134 Fergis, Christ A. (SC)
Denham, Ron (GA)	Ferguson, James E., Jr. (SC)
DeSoto, Antonio, Jr. (SC) 269 Giralda Ave., Coral Gables 33134	Coral Gables 33134
DeVivero , Jose R. (SC)	Fernandez, Juan S. (SC) . 1575 West 49 St., Suite 207, Hialeah 33012
DeWolf, Dennis K. (SC) 5768 Sunset Dr., South Miami 33143	Fetner, S. Ralph (JC)(E) 1835 Woodmere Dr., Jacksonville 32210
DeZayas, Eduardo G 1245 N. E. 145 St., North Miami 33161	Ficke, Stanhope B. (GC)(E) . 682 Mourning Dove Dr., Sarasota 33577
Diamond, John J. (JC) 9718 Scott Mill Rd., Jacksonville 32217	Filer, Robert J. (SC) 269 Giralda Ave., Coral Gables 33134
Diaz-Amador, Orlando (SC) 721 N. W. 21st Ct., Miami 33125	Fink, H. George (SC)(E) 7710 S. W. 60th Ave., Miami 33143
Dickerson, John S. (MA) 613 W. Dixie Ave., Leesburg 32748	Fisher, George R. (JC) . 456 University Blvd., No., Jacksonville 32211
Diehl, John R. (SA)	Fleischman, Sol, Jr. (CC) 500 S. Himes, Apt. 26, Tampa 33609 Flemming, Bryan (SC)(E) 1127 Dupont Bldg., Miami 33131
DiSilvestro, Leonard J. (SC) 9300 S. Dadeland Blvd., Miami 33156	Fletcher, Eliot C. (CC) 600 Madison, Tampa 33602
Dixon, Joseph, III (CC)308 Madison St., Tampa 33602	Fletcher, Rudolph J. (DC) 1011 Chaffee Pl., Daytona Beach 32018
Dixon, Leo E. (DC)(E) 136 Magnolia Ave., Daytona Beach 32014	Font, Miguel (SC)
Dixon, Warren A. (NCC) 201 W. Park Ave., Suite 215	Transcaribbean Bldg., Santurce, Puerto Rico 00907
Tallahassee 32301	Fontan, Jose (SC)
Doan, William B. (MC)	Forfar, Donald H. (SC) 464 So. Dixie Hwy., Coral Gables 33146
Dodge, Richard W. (BC) 950 N. Federal Hwy, Pompano 33062	Fowler, Stephen R. (CC) . 1189 N. E. Cleveland St., Clearwater 33515
Doll, Clarence W. (CC)(E) 5595 -4th St., So., St. Petersburg 33705	Fraga, Pelayo G. (SC) 1515 N. W. 7th St., Miami Beach 33125
Domin, Alan E. (GA)	Frazier, Ronald E. (SC)
Donavon, Daniel P. (NCA) P. O. Box 1698, Tallahassee 32303	North Miami Beach 33162
Donofro, Paul (NCC) 209 No. Jefferson St., Marianna 32446	Freedman, Norman H. (JC) 1614 Gulf Life Tower, Jacksonville 32207
Dorta-Duque, Jorge (SC) 15820 S. W. 102 Ct., Miami 33157	Frese, Robert K. (SC) 40 N. E. 54 Street, Miami 33137
Draeger, Earl J. (GC) 3225 So. Tamiami Trail, Sarasota 33579	Fridy, John D. (GC) 2335 Pine Terrace, Sarasota 33581
Dragash , John M. (MC) P. O. Drawer 938, Sanford 32771	Friedman, Robert M. (CC) . 1211 No. Westshore Blvd., Tampa 33606
Drake, Alfred T. (CC) 4930 Park Blvd. North	Friedman, Edward L 207 Pass Key Rd., Sarasota 33581
Pinellas Park 33565 Drake, H. Lamar (JC)	Frimet, Arthur A. (BC)
Jacksonville 32202	Fritz, F. R. (NWA)
Drake, W. Kenyon (JC) 4057 Carmichael Ave., Suite 120	Frizzell, William (SWC) Suite A, Lee County Motor Bank Ft. Myers 33901
Jacksonville 32207	Frye, Allen D. (JC) 459 Kingsley Ave., Orange Park 32073
Drexler, Seymour (SC)	Fugleberg, Lyle P. (MC) 1600 E. Amelia, Orlando 32803
Dry, James R. (CC) P. O. Box 2422, Lakeland 33803	Fulcher, James E. (MPA) 6365 Pecos Ct., Orlando 32807
Duff, Dillard (PC) 833 Biscayne Dr., West Palm Beach 33401	Fuller, Reed B. (PC) 240 Ashworth Rd., West Palm Beach 33405
Dukes, Patrick W. (PA) 324 Royal Palm Way, Palm Beach 33480 Duncan, C. Ellis (PC)	Fulton, Daniel H. (PC)
Duncan, E. Bryan (NC) 222 E. Silver Springs Blvd., Ocala 32670	West Palm Beach 33401 Fulton, Guy C. (NC)(E)
Duncan, J. Vance (NC)	Gainesville 32601
Dutkin, Howard L. (SC) 1684 N. E. 123 St., North Miami 33161	
Dyal, John W. (JC)	G
Dye, John E. (MC) P. O. Box 479, Winter Park 32789 Dye, John T. (BC) 808 E. Las Olas Blvd., Suite 103	Gallagher, Raymond J. (SC) P. O. Box 145, Maggie, N. C. 28751
Ft. Lauderdale 33301	Gamble, G. Clinton FAIA (BC) 1628 No. Federal Hwy.
Dykes, Robert L. (CC) 115 W. Robertson St., Brandon 33511	Et Lauderdale 33305
	Garcia, Armando E. (NA)

1103 Oak Park Ave. Maryville, Tennessee 37801

Tampa 33607

........... 1718½ Watraus Ave., Tampa 33606

Garcia, Genaro, Jr. (CC) 1111 No. Westshore Blvd., Suite 405

Garcia, Eduardo (CC)

Garcia-Lavin, Jose M 808 E. Las Olas Blvd., Ft. Lauderdale 33305	Greenan Malvin (SC) 151 N E 40th St. Minni 22127
Garcia, Joseph A. (NA) 2137 N. E. 7 Terr., Gainesville 32601	Grossman, Melvin (SC)
Garcia, Oswaldo O. (MA) 270 Jasmine Rd., Apt. E, Casselberry 32707	Grundman, Robert L. (CC) 1135 S. Pasadena Avenue, Suite 300
Garfinkle, Rick (GA) 25 N. School Ave., Sarasota 33577	St. Petersburg 33707
Garland, James E. (SC)	Guenther, Carl F. FAIA (SWC) 322 Harbour Dr., Naples 33940
Garland, James L. (MPA) 5201 Atlantic Blvd. #143	Gulak, Morton B. (GC) 2301 Park Ave., Richmond, Virginia 23220
Jacksonville 32207 Garman, Ronald D. (MC) 1308 E. New Haven Ave., Melbourne 32901	Gundersen, Martin G. (SWC) 2037-BW. First St., Ft. Myers 33901
Gaskin, Charles A. (NWC) P. O. Box 7, Wewahitchka 32465	Gupta, Avinash (SA) 1002 Salzedo St., Apt. #3, Coral Gables 33134
Gee, J. Milton (DA)	Gustafson, Russell (JC) 1539 Parental Home Rd., Jacksonville 32216 Gutmann, Carl O., Jr. (MC) P.O. Box 938, Sanford 32771
Daytona Beach 32018	1 1
Gee, Ronald J. (SC) 15855 S. W. 105th Ct., Miami 33157	[∤]
Geisler, Charles F. (GC) Yacht Perspective, P. O. Box 871	- -
Sarasota 33578	Haddoy, Cooker C. (CC) 1153 N. E. Cloveland St. Classification 32515
George, Frank G. (NC) P. O. Box 1299, Palatka 32077 George, G. Michael (NCA) P. O. Box 1503, Tallahassee 32302	Haddox, George C. (CC) . 1153 N. E. Cleveland St., Clearwater 33515 Haire, William H., Jr. (MC) 1731 Mosher Dr., Orlando 32810
George, Louis C. (MC) 909 A West Magnolia, Leesburg 32748	Hall, Harold E. (SC)(E) 8 Canterbury Rd., Mobile, Alabama 36619
Gerber, Erwin (BC) 305 South Andrews Ave., Ft. Lauderdale 33301	Hamilton, Jefferson M. (NC)(E) 1114 N. E. Seventh St.
Gerberich, D. William (SC) 13301 Memorial Hwy., North Miami 33161	Gainesville 32601
Gerken, Carl (DC) P. O. Box 1431, Daytona Beach 32015	Hamlin, Horace H., Jr. (CC) 5030 Central Ave., St. Petersburg 33707
Ghezzi, Edward M. (SC) 5900 S. W. 73rd St., Miami 33143	Hammond, Frank G. (SC) 269 Giralda Ave., Coral Gables 33134
Gibbs, Frederick A. (SC) 927 Arthur Godfrey Rd., Miami Beach 33140	Hampton, Donald R. (MC)
Gibson, James E. (PC) 1612 Camino Del Rio West, Vero Beach 32960 Giddens, Irbye G. (SC) 1600 S. W. 12th St., Miami 33135	Winter Park 32789 Hampton, Mark G. FAIA (CC) Stovall Professional Bldg., Tampa 33602
Gilbert, Gordon A. (SC) P. O. Box 1024, Coconut Grove 33133	Hamzy, Joseph A., Jr. (PA) . 3141 Fla. Mango Rd., Lake Worth 33460
Gili, Thomas P. (SC) 8351 S. W. 28th St., Miami 33155	Handle, Oscar A., Jr. (BC) 60-C Coral Center, Ft. Lauderdale 33306
Giller, Charles (SC) 4100 N. Miami Ave., Miami 33127	Hanes, Myrl J. (NC) P. O. Box 609, Gainesville 32601
Giller, Claire D. (SC) 4100 N. Miami Ave., Miami 33127	Hanna, Richard T. (PC) 534 N. E. 2nd St., Delray Beach 33444
Giller, Norman (SC) 975 Arthur Godfrey Rd., Miami Beach 33140	Hansen, Robert E. (BC) 311 S. E. 16 Ave., Ft. Lauderdale 33301
Gillette, George T. (PC) 1700 S. Ocean Blvd., Palm Beach 33480	Hanson, Edward W. (CC) 16 North Pine Circle Belleair
Gilpin, Richard B., Jr. (JC) 415 E. Monroe St., Jacksonville 32202 Gilroy, William A. (BC) 1628 No. Federal Hwy., Ft. Lauderdale 33305	Clearwater 33516 Hapsis, George E. (JC) 1949 Jersey St., Jacksonville 32210
Ginn, Ronn (CC) 10355 Paradise Blvd., Treasure Island 33706	Harden, F. Jack (PC) 3713 So. Dixie Hwy., West Palm Beach 33405
Ginocchio, Stephen J. (PC) 324 Royal Palm Way, Suite 203	Harding, Henry K. (PC) 318 Royal Poinciana Plaza, Palm Beach 33480
Palm Beach 33480	Hardwick, Taylor (JC) 764 May St., Jacksonville 32204
Glasgow, Stanley (SC) 2901 Ponce de Leon Blvd., Coral Gables 33134	Harms, Joseph B. (JC)6100 Arlington Expressway, Apt. D-102
Glasser, Leonard H. (SC) 6440 N. E. 4th Ct., Miami 33138	Jacksonville 32211
Glidden, Benjamin J., III (PA) 2609 Broadway, Apt. #6 West Palm Beach 33407	Harnly, R. Daniel (CC) P. O. Box 18405, Tampa 33609 Harper, Jack H. (GA)
*Gluckman, Mark A. (JA)	Harrington, Charles F. (NC) 606 N. E. First St., Gainesville 32601
Jacksonville 32207	Harris, Robert A. (MPA)
Goldman, Sanford M. (CC) 923 First Ave., North, St. Petersburg 33705	Harris, William K. (JC) 4321 Roosevelt Blvd., Jacksonville 32210
Goldsmith, Barbara C. (SA) 6540 S. W. 135 Dr., Miami 33156	Harry, Milton C. (SC) 4100 N. Miami Ave., Miami 33127
Goldsmith, Charles B. (CC) 1444-A Gulf-to-Bay Blvd.	Hart, Robert D. (NWC) P. O. Box 1641, Pensacola 32502
Clearwater 33515	Harter, Bernard (MC) 1284 W. Fairbanks Ave., Winter Park 32789
Gomez, Alberto F. (BC)	Hartley, James M. (BC) 1909 Harrison St., Hollywood 33020
Gomon, William R. (DC) P. O. Box 1671, Daytona Beach 32015	Hartman, Barnard W., Jr. (BC) 1600 No. Ocean Blvd., Apt. PH-1 Pompano Beach 33062
Gonzalez, Miguel A. (SC) 8255 S. W. 5 Street, Miami Beach 33139	Harum, James D. (SC) 316 Aragon Avenue, Coral Gables 33134
Gonzalez, Ricardo J., III (SC) 1460 Brickell Ave., Miami 33131	Harvard, William B. (CC) 2714 9 St., N., St. Petersburg 33704
Goodman, Marvin D. (SC) 5½ Waterloo Rd., Kingston 10, Jamaica	Harvard, William B., Jr. (JC)
Goodwin, David L. (MC) 1008 Dupont Ave., Winter Park 32789	Jacksonville 32202 Harvey, A. Reese (CC) 5020 Cypress St., Tampa 33607
Goodwin, Robert C. (JC)	Harvey, A. Reese (CC)
Gordo, Justo, Jr. (SPA) 3260 N. W. 169 Terr., Opa Locka, 33054	Hatton, L. Alex (MC)(E)
Gordon, Michael L. (CA) 9030 Blind Pass Rd., St. Petersburg 33706	Hawkins, William (JA) 1417 Mapleton Rd., Jacksonville 32207
Gordon, W. Stanly (JC) 1061 Riverside Ave., Jacksonville 32214	Haynes, John S. (SC)
Gordy, Melvin D. (MA) 735 N. Thorton Ave., Orlando 32802	Haynie, William E. (SC)
Gossett, William F. (PA) 5521 South 38th St., Lake Worth 33460	Heal, Francis J. (GA)
Gottfried, Jacob L. (CC) 1111 No. Westshore Blvd., Suite 405 Tampa 33607	Heasley, Wayne D. (MC) 3200 Chelsea Ave., Orlando 32803 Hedlund, Ronald (SC) 6388 S. W. 31 St., Miami 33155
Gottfried, Theodore (SC) 3370 Mary St., Coconut Grove 33133	Heim, James A. (GC)
Gotwalt, Michael (PA)	Helman, Alan C. (MC) P. O. Box 1120, Winter Park 32789
Gradick, Herman W., Jr. (JA) 4207 Confederate Point Road	Henderson, Roy M. (CC) P. O. Box 5041, Clearwater 33515
Jacksonville 32206	Henderson, Warren L. (CC) . 1391 S. Hillcrest Ave., Clearwater 33516
Graf, Robert G. (NCC) P. O. Box 3741, Tallahassee 32303 Grafton, Edward G. (SC)800 Douglas Entrance, Coral Gables 33134	Hendrick, Charles L. (MC) P. O. Drawer 938, Sanford 32771
Grafton, Edward G. (SC) 800 Douglas Entrance, Coral Gables 33134 Graham, Raymond W. (NC) 606 N. E. 1 St., Gainesville 32601	Hendry, Warren C., Jr. (JC)
Grand, John L. R. (NC)	Hevia, Jose M. (SC)
Univ. of Fla., Gainesville 32601	Heywang, Charles G., Jr. (SA) 9851 N. W. 39th St., Hollywood 33024
Granfield, Richard S. (PC) R. T. #1, Box 359, Jensen Beach 33457	Hibler, Bernard C. (SC) . 1300 N. E. 26th Ave., Ft. Lauderdale 33304
Graveley, John (JC)(E)	Hidalgo, J. N. Garcia (SC)
Gray, Mays L. (NCC) 547-B North Monroe St., Tallahassee 32301	Hirshberg, Herbert S., Jr. (MC) P. O. Box 458, Titusville 32780
Greeley, Mellen C. FAIA (JC)(E) 6457 Pottsburg Dr.	Hitt, Laurance W. (MC)(E) 189 E. Morse Blvd., Winter Park 32789
Jacksonville 32211	Hladik, George J. (SC) 1600 N. W. LeJeune Rd., Miami 33126
Green, E. Neil (BC) 219 Commercial Blvd., Ft. Lauderdale 33308	Hobt, Murrel D. (PC)
Greenbaum, Robert B. (CC) P. O. Box 12581, St. Petersburg 33733 Greene, James A. (CC)	Hochstim, Jan (SC)
Greening, William P. (DC) 200 Seabreeze Blvd., Daytona Beach 32018	Hoffman, Timothy (PA)
Gremli, Erwin II (GC)	Hofstetter, Richard H. (SC) 8530 S. W. 97 Rd., Miami 33143
Griffin, Harry M. (DC)(E)	Holewinski, Daniel J. (PC) 4325 Tanglewood South
Daytona Beach 32018 Griffith, Raymond S. (SWC) P. O. Box 1241, Punta Gorda 33950	Palm Beach Gardens 33402 Holguin, George E. (PC) 4625 E. Broadway, Suite 207
Grimshaw, John O. (SC) 4750 Pine Dr., Miami 33143	Holguin, George E. (PC)
Gronauer, Charles F. (PA)	Holliday, James B. (GC) 1291 N. Gulfstream Ave., Sarasota 33577
Palm Beach Gardens 33401	Hollifield, John A. (MC)2331 Randall Rd., Winter Park 32789

Gruen, Max (NA)	
Guenther, Carl F. FAIA (SWC) 322 Harbour Dr., Naples 33940 Gulak, Morton B. (GC) 2301 Park Ave., Richmond, Virginia 23220 Gundersen, Martin G. (SWC) 2037-BW. First St., Ft. Myers 33901 Gupta, Avinash (SA) 1002 Salzedo St., Apt. #3, Coral Gables 33134 Gustafson, Russell (JC) . 1539 Parental Home Rd., Jacksonville 32216 Gutmann, Carl O., Jr. (MC) P. O. Box 938, Sanford 32771	
Haas, J. Brooks (JC)	
Hamlin, Horace H., Jr. (CC) 5030 Central Ave., St. Petersburg 33707 Hammond, Frank G. (SC) 269 Giralda Ave., Coral Gables 33134 Hampton, Donald R. (MC)	
Hampton, Mark G. FAIA (CC) Stovall Professional Bldg., Tampa 33602 Hamzy, Joseph A., Jr. (PA) 3141 Fla. Mango Rd., Lake Worth 33460 Handle, Oscar A., Jr. (BC) 60-C Coral Center, Ft. Lauderdale 33306 Hanes, Myrl J. (NC) P. O. Box 609, Gainesville 32601 Hanna, Richard T. (PC) 534 N. E. 2nd St., Delray Beach 33444 Hansen, Robert E. (BC) 311 S. E. 16 Ave., Ft. Lauderdale 33301 Hanson, Edward W. (CC) 16 North Pine Circle Belleair Clearwater 33516	
Hapsis, George E. (JC)1949 Jersey St., Jacksonville 32210Harden, F. Jack (PC)3713 So. Dixie Hwy., West Palm Beach 33405Harding, Henry K. (PC)318 Royal Poinciana Plaza, Palm Beach 33480Hardwick, Taylor (JC)764 May St., Jacksonville 32204Harms, Joseph B. (JC)6100 Arlington Expressway, Apt. D-102	
Jacksonville 32211 Harnly, R. Daniel (CC) P. O. Box 18405, Tampa 33609 Harper, Jack H. (GA) 2075 Rose St., Sarasota 33579 Harrington, Charles F. (NC) 606 N. E. First St., Gainesville 32601 Harris, Robert A. (MPA) 1218 Ala Drive, Winter Park 32789 Harris, William K. (JC) 4321 Roosevelt Blvd., Jacksonville 32210 Harry, Milton C. (SC) 4100 N. Miami Ave., Miami 33127 Hart, Robert D. (NWC) P. O. Box 1641, Pensacola 32502 Harter, Bernard (MC) 1284 W. Fairbanks Ave., Winter Park 32789 Hartley, James M. (BC) 1909 Harrison St., Hollywood 33020 Hartman, Barnard W., Jr. (BC) 1600 No. Ocean Blvd., Apt. PH-1	
Pompano Beach 33062 Harum, James D. (SC) 316 Aragon Avenue, Coral Gables 33134 Harvard, William B. (CC) 2714 9 St., N., St. Petersburg 33704	
Harvard, William B., Jr. (JC)	
Jacksonville 32202	
Jacksonville 32202	
Jacksonville 32202	

Hollman, William N. (GC)	E)
Holmgren, Herbert W. (DC	Neptune Beach 32233 444 Bay Center Dr., Suite 205, Tampa 33609 24 Brookwood Dr., Ormond Beach 32074 7230 S. W. 83 St., Plaza Apt A-221 Miami 33143
Hoon, L. Edward (DC) Hooper, Lee (CC) Hoover, Joseph (SC) Hope, Russell E. (BC) Horsey, Irving E. (SC)	723 East Colonial Dr., Orlando 32803 1600 Colorado Ave., Apt. 108, Stuart 33494 444 Bay Center Dr., Suite 205, Tampa 33609 10240 Collins Ave., Miami Beach 33154 641 E. Atlantic Blvd., Pompano Beach 33060 1192 N. E. 91 Terr., Miami 33138 107 No. Cirus Ave., Clearwater 33575 420 So. Dixie Hwy., Suite 4A Coral Gables 33146
Howard, Robert G. (DC) Howey, John R. (CC) Hoxie, Jeffe G. (MC) Hubbard, Walter J. (SC) Hubert, Ephraim (SC) Huddleston, Prentiss (NCC) Hudson, George C. (SC) Hughes, James G. (CC) Hull, Homer, Jr. (JPA) Humberstone, Frederick P Hundley, James G. (SC) Hunter, William K., Jr. (NO	
Hurley, Thomas R. (MC) Hutcheson, Robert C. (SC	P. O. Box 1120, Winter Park 32789 8125 S. W. 120 St., Miami 33156
Ives, S. Martin (SC)(E)	12370 Bradford PI., Granada Hills, California 91344
Jacobson, Kenneth (PC) Jackson, William K. (JC) Jahelka, Robert G. (BC) James, Jerome A. (CC)	218 S. E. First St., Gainesville 32601 5 Venetian Dr., Delray Beach 33444 1320 Coast Line Bldg., Jacksonville 32202 . 2020 N. E. 17th Ct., Ft. Lauderdale 33305
Jaudon, Charles W. (CC) Jefferson, Peter (PC)	Daytona Beach 32018 . University of West Fla., Pensacola 32504
Jetton, John J. (GC) John, Paul R. (BC) . 307 Johns, Ferdinand S. (GA) Johnson, Charles N. (CC)	610 Ño. Florida Ave., Tampa 33602) 712 So. Oregon Ave., Tampa 33606 1242 North Palm Ave., Sarasota 33577 77 E. Commercial Blvd., Ft. Lauderdale 33308 4900 Ocean Blvd. #202, Sarasota 33581 1526 Commercial Park Dr., Lakeland 33801
Johnson, Gordon S. (NC) Johnson, Harold W. (MC) Johnson, Herbert H. FAIA Johnson, Herbert S. (BC) Johnson, Ivan E. III (NCC Johnson, James R. (CC) Johnson, Richard K. (SC) Johnson, Verner (SC) Johnson, William R. (PC) Johnston, William R. (PC) Johnston, William E. (BC) Jolly, Blanchard E. (CC) Jones, B. T., III (CC) Jones, Jack R. (MC) Jones, Nick A. (MC) Jones, Richard M. (CC)	10500 Roosevelt Blvd., St. Petersburg 33702
Judy, Joe L. (MC) Junck, Forrest A. (JC)	6131 Brentwood Ave., Sarasota 33581 211 Maitland Ave., Altamonte Springs 32701 P. O. Box 6763, Jacksonville 32205) 6819 Barquera Ave., Coral Gables 33146

K
Kabis, Leo T. (PC)
West Palm Beach 33406 Karig, Richard D. (JPA)
Karlin, Irving M. (SC) 4300 North Ocean Blvd., Ft. Lauderdale 33308 Kaufman, David H. (BC)
Ft. Lauderdale 33808 Keiler, C. E. (BC) 900 N. Federal Hwy., Suite 102 Pompano Beach 33062
Keller, Walter (SWC) 1262 Third St., So., Suite G, Naples 33940 Kelly, Eoghan N. (MC) 216 So. Crystal Dr., Sanford 32771 Kelley, Forrest M. (NCC) Board of Regents, Gaines and Adams St.
Tallahassee, 32301 Kelley, John R. (DC)(E)
Ormond Beach 32074 Kelley, John M. III (PA) 3816 N. Dixie Hwy., West Palm Beach 33407 Kelly, Keith M. (JC) 1320 Coast Line Bldg., Jacksonville 32202 Kelly, Robert E. (JC) 526 Brookview Drive North, Jacksonville 32211 Kelso, John B. (BC)
Ralm Springs 33460 Kimbrough, Richard A. (CC)
King, Charles E. FAIA (JC) Offshore Power Systems, Box 8000
Jacksonville 32211 King, Richard G. (JA)
Kincaid, D. Thomas (GC) 1274 No. Palm Ave., Sarasota 33577 Kinney, Harley P. (GC) First National Bank Bldg., Bradenton 33505 Kinzey, Bertram Y., Jr. (NC) College of Arch. & Fine Arts
Wisko, Ardell A. (PC) 836 Beech Rd., West Palm Beach 33401 Kjeer, Adrian A. (CA) P. O. Box 1097, Riverview 33569 Klements, Carroll D. (SC) 3127 Ponce de Leon Blvd. Coral Gables 33134
Klements, Walter S. (SC)
Kluge, Donald C. (JC) 623 Florida National Bank Bldg. Jacksonville 32202
Knight, C. Frasuer (SC) 550 Brickell Ave., Miami 33131 Knight, Howard B. (SC)(E) 123 Madeira, Coral Gables 33134 Koch, Robert A. (MC) 1600 E. Amelia St., Orlando Koger, Robert A. (SC) 8410 Bird Rd., Miami 33155
Kontturi, Arne J. (PC) P. O. Box 3577, Lantana 33460 Korach, Irvin S. (SC) 721 N. W. 21 Ct., Miami 33125 Kotkin, Sidney L. (SC) 8410 Bird Rd., Miami 33155 Kramer, Robert B. (SC) 1190 N. E. 125 St., North Miami 33161 Kraut, Maurice (SC) (E) 500 Bayview Dr., Apt. 1822 Miami Beach 33160
Kreidt, William C. (SC)
Lair, David E. (SC)

Leete, David A. (DC) . 140 So. Grandview Ave., Daytona Beach 32018 Leete, David C. (DA) . 140 So. Grandview Ave., Daytona Beach 32018 Leff, Samuel J. (SC) . 5995 Sunset Dr., South Miami 33143 Leggett, F. Earl (CC) . 7302 N. Florida Ave., Tampa 33604 Lehrer, Otto F. (BC) . 808 E. Las Olas Blvd., Suite 101 Ft. Lauderdale 33301 Lehrman, Samuel (SC)(E) . 16948 N. E. 19th Ave.	
North Miami Beach 33162	ı
Leiding, Charles C., Jr. (PA)	
Palm Beach Gardens 33403 Leitch, Hugh J. (NWC) P. O. Box 928, Pensacola 32502 Lemon, Richard L. (MC) 2222 S. Washington Ave., Titusville 32780 Leonard, David L. (DC) 206 West Rich Avenue, Deland 32720 Lerew, Cecil J. (CC) P. O. Box 1074, St. Petersburg 33731 Lerner, Alan D. (SC) 1595 N. E. 135 St. #235, North Miami 33161 Leuthold, Duane W. (JC) 2720 Park St., Jacksonville 32205 Levine, Morton Z. (GC) 955 Casey Key Rd., Nokomis 33555 Levine, Richard (SC) 64 N. E. 40th St., Miami 33137 Levison, Robert H. FAIA (CC) 1189 N. E. Cleeveland St.	
Lewis, Hanson Y. (NWC)	
Ft. Lauderdale 33306 Liles, Avens F. (NC) 15 N. W. Pine Ave., Suite 200, Ocala 32670 Lindblad, Bertil (SC) 12785 Maple Rd., North Miami 33161 Lindh, William J., Sr. (GC) 329 Miami Ave., Venice 33595 Lindsey, Joseph E. (JA) 4223 Camellia Circle S.E. Jacksonville 32207	
Lisenbee, Warren L. (NWC)	
Little, Robert M. FAIA (SC)	
Lotspeich, Lowell L. (MC) P. O. Box 1120, Winter Park 32789 Lott, M. Winfield (CC) 2707 5 Ave., N., St. Petersburg 33713 Lovelock, Ralph P. (MC) P. O. Box 730, Winter Park 32789 LoWe, Jeffrey K. (PPA) 415 Nottingham Blvd. West Palm Beach 33405	
Luger, William F. (NA) 2979 Huntington Dr., Tallahassee 32303 Luskey, Michael A. (CA) 4007 Kensington, Tampa 33609 Lyell, John M. (SC) 1700 N. E. 105 St., Miami 33138 Lyle, William L. (JC) 2826 Sack Drive West, Jacksonville 33136 Lynch, Geoffrey B. (SC) 9270 S. W. 96th St., Miami 33156 Lynch, J. Patrick (PC) 311 E. Palmetto Park Rd., Boca Raton 33432 Lyns, Joel T. (SC) 5952 S. W. 70 St., Miami 33156 Lynskey, James E. (SC) 3325 S. W. 97 Ct., Miami 33165	
MacEwen, Harry A. (CC)	
Mandel, Ernest M. (SC)	
Marshall, William H. (JC) 2414 Kellow Circle, Jacksonville 32216 Marshall, Sam M. (NWC) 325 S. Palafox St., Pensacola 32501 Martin, David E. (BC)	
*Marziali, Enrico (CA) 8005 West Pocahontas St., Tampa 33615 Maspons, Eric (SC) 8450 S. W. 27 Lane, Miami 33155 Masters, Ronald J. (JC) 1653 Park Terrace West Atlantic Beach 32233	
Matz, Richard C. (MC) P. O. Drawer 938, Sanford 32771 Mauney, Richard E. (NCC) P. O. Box 3105, Tallahassee 32303	

Maxwell, Edward A. (SC) 8101 S. W. 97 Terr., Miami 33156 May, John E. (BC) 500 W. Hallandale Beach Blvd., Hallandale 33009 May, Lester N. (NC) 606 N. E. 1 Street, Gainesville 32601 Maybin, Robert H. (NCC) 215 West Park Ave., Tallahassee 32301 Mayer, Robert K. (BA) 2817 South Andrews Ave.
Maylard, J. Burnham (SC)(E)3810 Durango, Coral Gables 33134 McAlpine, Charles, Jr. (BC)
Ft. Lauderdale 33308 McBryde, James B. (SWC) 2120 McGregor Blvd., Ft. Myers 33901 McCall, Howard E. (PC) 211 E. Palmetto Park Rd., Boca Raton 33432 McCallum, Robert (CC) 1345 Dorothy Dr., Clearwater 33516 McCandless, Jack (CC) 5030 Central Ave., St. Petersburg 32748 McCarl, Robert C. (MA) 1327 Cambridge Dr., Leesburg 32748 McCarty, William A. (SC)(E)
McClung, Joe L. (CC)
Tampa 33602 McCormick, John R. (CC) 5444 Bay Center Dr., Suite 205
Tampa 33609 McCoy, Charles E., Jr. (SC) 2323 No. Roosevelt Blvd.
Key West 33040 McCully, Faunce R., Jr. (JC) P. O. Box 23455, Mandarian Station
Jacksonville 32217 McDonald, James A. (JC) 1539 Parental Home Rd., Jacksonville 32216 McDonald, Robert E. (BC) Medical Towers, Suite 604, 303 S. E. 17 St.
Ft. Lauderdale 33316 McElvy, George R. (CC) Exchange Nat'l Bank Bldg., Suite 1020
610 No. Florida Ave., Tampa 33602 McGee, Gordon T. (NCPA) Suite A, Lee County Motor Bank Bldg.
Ft. Myers 33901 McGinley, James D., Jr. (NC) 241 S. E. 2nd St., Gainesville 32601 McIntosh, Donald E. (CC) 205 W. Brorein St., Tampa 33606 McIntyre, Byron (JC) P. O. Box 4850, Jacksonville 32201 McKenna, Dorothy (SC) Box 407, Coconut Grove, 33133 McKenna, John J. (CC) 5440 Mariner Dr., Tampa 33608 McKinley, Paul A. (PC) 150 E. Palmetto Rd., Boca Raton 33432 McLane, E. Frank, Jr. (CC) 1000 N. Ashley Street, Suite 806 Tampa 33602
McNeill, Douglas (SC) . 5871 N. E. 21st St. Dr., Ft. Lauderdale 33308 McRae, Angus A. (NC) 829 E. Silver Springs Blvd., Ocala 32670 McTammany, Wallace (PA) 3450 S. Ocean Blvd., Palm Beach 33480 McVoy, Arthur D. III (NC)
St. Petersburg 33712 Middlebrooks, Joseph (SC) P. O. Box 8002, Coral Gables 33134 Milkton, Alexander G. (SC)(E) 5784 S. W. 31 St., Miami 33155 Mikuta, Rudolf (SC) 1120 W. Alhambra Rd., Apt. 201 Alhambra, California 91801
Miller, Kenneth R. (SC)
Miller, Robert L. (CC)
Miller, Roston H. (SC) P. O. Box N-7114, Nassau, Bahamas B.W.I. Minardi, Russell J. (CC) 1318 Swann Ave., Tampa 33606 Mistry, Firoz R. (SC) 1225 Almeria Ave., Coral Gables 33134 Mitchell, James L. (DC) 206 West Rich Ave., Deland 32760 Mixon, Andrew L. (PA) 3215 S. W. 20 St., Okeechobee 33472 Moberg, Claus R. (BC) 1928 Tyler St., Hollywood 33020 Moe, Ralph S., Jr. (PC) 1122 North Dixie, Lake Worth 33460 Moeller, Donald H. (NC) Rt. 1, Box 47, Oklawaha 32679 Mole, AI (DA) 359 John Anderson Dr., Ormond Beach 32074 Monaco, Gene C. (BC) 4005 N. Federal Hwy., Ft. Lauderdate 33308 Monberg, Lawrence (PC) 301 Spanish Trail S. E., Boca Raton 33432 Moore, Alvin R. (SC)(E) 1504 -18th Terr., Key West 33040 Moore, Alvin R. (SC)(E) 1504 -18th Terr., Key West 33040 Moore, Jack (NC) 606 N. E. 1st St., Gainesville 32202 Morgan, Don R. (JC) Box 987, Green Cove Springs 32043 Morgan, William N. (JC) 220 East Forsyth, Jacksonville 32202 Morris, Frank H. (CC) 635 Drew St., Clearwater 33515 Morris, Richard W. (SWC) 1207 Third St., So., Camargo House Morris, Robert A., Jr. (GC) 1919 -308 Beneva Ct., Sarasota 33580
Morse, Richard H. (NC) 3453 N. W. 10 Ave., Gainesville 32601 Morton, C. David (SC) . 811 Ponce de Leon Blvd., Coral Gables 33134 Moul, Daniel H. II (BC) 1401 S. E. 15 St., Ft. Lauderdale 33316 Mounts, Larry L. (SC) . Suite 1501-100 Biscayne Bldg., Miami 33131

Moyer, David (SWC) 531-B Third St., South, Naples 33940 Mudano, Frank R. (CC) 1189 N. E. Cleveland St., Clearwater 33515 Mudgett, William A. (SWC) 2120 McGregor Blvd., Ft. Myers 33901 Mullett, J. L. (SC) 6175 S. W. 128 St., Miami 33156 Murphy, Robert B. (MC) 1210 Edgewater Dr., Orlando 32804 Murphy, William C. (SC) 10405 S. W. 124th St., Miami 33156 Myers, Ellis G., Jr. (JPA) 610 Grove Park Blvd., Jacksonville 32216 Myers, Jay F. (CC) 2067 Burnice Drive, Clearwater 33516	Penney, Harry E. (SC)
Nancarrow, Robert E. (NC)	Phillips, Joseph E., Jr. (BC) 26 Coral Center, 3045 No. Federal Hwy.
OBryon, Charles (MC) 5202 Cypress Creek Dr., Orlando 32805 Obst, Emily V. (PC) 324 Royal Palm Way, Palm Beach 33480 Obst, Harold A. (PC) 324 Royal Palm Way, Palm Beach 33480 Offerle, Frank E. (SC) 10270 S. W. 133 St., Miami 33156 Ogren, Samuel, Jr. (PC) 1117 Lake Dr., Delray Beach 33444 Oliva, Angel, Jr. (CC) 612 Horatio, Tampa 33606 Oliver, Anthony E. III (PC) 1411-20th Ave., No., Lake Worth 33460 O'Mana, Juan A. (PA) 437 -29th St., West Palm Beach 33407 Oppenheimer, Otto H. (SC) 7233 S. W. 57th Ct., Miami 33143 Ornstein, Jeffrey A. (PC) 725 Gumtree Rd., No. Palm Beach 33403 Orr, Wendell F., Jr. (PC) Room 9, Dehon Bldg., Stuart 33494 Osborn, William L. (BA) 724 Garden Ct., Plantation 3313 Ostendorf, Philip J. (SC) 301 Pacific Rd., Key Biscayne 33149 Ostrander, Richard J. (MC) 3413 Jamison Dr., Apopka 32703 Outcalt, Richard F. (PC) 50 East Rd., Delray Beach 33444 Owens, Welmer G., Jr. (SC) 19006 N. W. 10th Ave., Miami 33169 Owles, Fred G., Jr. (MC) 1810 W. Colonial, Orlando 32804	Potter, David W. (NCC) 112 Barbara St., Taliahassee 32304 Poulos, Theodore C. (JC) 4057 Carmichael Ave., Jacksonville 32207 Powell, Harry G. (JC) 623 Florida Nat'l Bank Bldg.
Pace, Rocco W. (SC) . 3135 Commodore Plaza, Coconut Grove 33133 Pack, Michael (GA) 1967 Morrill, Sarasota 33577 Padgett, James C. (GC) Lawyers' Professional Bldg., 2051 Main St., Sarasota 33577	Puder, Samuel M. (SC)
Page, James R., Jr. (CC) Crystal River 32629 Palermo, George L. (GPA) Add Creek Lane, Englewood 33533 Paluga, Joseph J. (PC) 234 Royal Palm Way, Palm Beach 33480 Pancoast, Lester C. (SC) 3370 Mary St., Miami 33133 Pappas, Ted P. (JC) 204 Washington St., Jacksonville 32202 Paras, Gus N. (CC) 5200 W. Kennedy Blvd., Suite 340, Tampa 33609 Parish, Archie G. FAIA (CC)(E) 112 Rutland Bldg.	Quenneville, Earl A. (CC) Herbert H. Johnson & Assoc. 305 North Morgan St., Tampa 33602 Quigley, Jack C. (SC) P. O. Box 42, Miami Shores 33153 R Ramaeker, Mark H. (GC) 2558 Tamisola St., Sarasota 33577 Ramirez, Jorge E. (CC) 205 W. Brorein St., Tampa 33606 Ramoe Legisl (SC) 7615 S. W. 6284 Avg. Miami 23142
St. Petersburg 33701 Parish, Donald G. (CC)	Ramos, Lemuel (SC)

Rentscher, Joseph G. (SC) 800 Douglas Rd. #204, Coral Gables 33134 Renuart, Albert P. (SC) 6263 Snapper Creek Dr., Miami 33143 Reynaldos, Rafael J. (SC) 9540 S. W. 51 St., Miami 33165 Riccio, Henry A. (SC) 1778 Sans Souci Blvd., North Miami 33161 Rice, George P. (BC) 210 Penn Ave., Ft. Lauderdale 33312 Richardson, Robert W. (PC) . P. O. Box 1143, Palm Beach 33480 Richmond, H. Glen (CC) 308 Madison St., Tampa 33602 Richter, Charles E. (SC) 1431 E. 4th Ave., Hialeah 33010 Rickman, Philip E. (BC) 103 S. E. 11 Ave., Ft. Lauderdale 33301 Ricks, Roy L. (NWC) P. O. Box 1030, Ft. Walton Beach 32548 Rider, Donald C. (SC) 10700 Caribbean Blvd., Miami 33157 Ridgdill, Gary D. (NC) 2202 N. W. 36th Terr., Gainesville 32601 Rinaman, William K. (JC) 3661 Jose Terrace, Jacksonville 32202 Rinzivillo, Joseph C. (CC) 5t. Petersburg 33310
Rittenhouse, Walter F. (CC)(E) Trailer Estates, Box 5026 Bradenton 33505
Ritter, Michael P. (GA)
Rivers, William L. (SWC) 2150 Johnson St., Ft. Myers 33901 Robarts, E. Jason (CC) 7711 Silver Oak Lane, Tampa 33619 Robbins, Fred E. (SC) 1102 DuPont Plaza Center, Miami 33131 Robbins, R. James (CC) 605 N. Franklin St., Tampa 33602 Roberts, F. Stewart (JC) 623 Florida National Bank Bldg. Jacksonville 32202
Roberts, Henry L. (CC)
Robson, Norman (PC) 2025 Okeechobee Blvd., West Palm Beach 33401 Roe, Robert T. (MPA) 510 Orange St., Altamonte Springs 32701 Rogers, Francis X. (CA) 13732 - 82nd Terr., Seminole 33542 Rogers, James G. II (MC) P. O. Box 730, Winter Park 32789 Rogers, John H., Sr. (MC) P. O. Drawer 730, Winter Park 32789 Rogers, Richard B. (MC) 511 N. Mills St., Orlando 32803 Roll, Robert E. (PC) 40 S. E. 1st Ave., Boca Raton 33432 Romano, Joseph T. (BC) 2821 Atlantic Blvd., Pompano Beach 33062 Rose, Byron S. (SC) 7575 S. W. 60 St., Miami 33143 Rosenvold, Richard C. (JC) P. O. Box 210, Jacksonville 32201 Ross, Morris (SPA) 940 Lincoln Rd., Miami Beach 33139 Roux, Theodore L. (SC) 1000 Brickell Ave., Miami 33131 Rowan, Bernard E. (SWA) 207 E. Marion Ave., Punta Gorda 33952 Rowe, H. Dean (CC) 5444 Bay Center Dr., Suite 205, Tampa 33609 Rowell, Donald (SC) 4130 Braganza Ave., Coconut Grove 33133 Rudd, Ernest (SA) 6847 South Waterway Dr., Miami 33155 Rude, Arthur H. (BC) 2745 E. Atlantic Blvd., Pompano Beach 33062 *Ruiz, James E. (BA) 7603 N. W. 74th Terr., Ft. Lauderdale 33313 Rumpel, George P. L. (JC) 1614 Gulf Life Tower, Jacksonville 32207 Russell, T. Trip FAIA (SC) P. O. Box 447, Shenandoah Sta. Miami 33145 Russello, Joseph C. (CPA) 4623 W. Kennedy Blvd., Tampa 33609 Ruyle, James D. (CA) 2728 Jetton, Tampa 33609
Saar, Edward H. (BC)
West Palm Beach 33403 Salley, Craig H. (NC) 2530 N. W. Tenth Ave., Gainesville 32601 Salman, Gerardo (SC) 2300 Coral Way, Miami 33146 Samuel, Roger D. (CC) Route 3, Box 265, Orlando 32811 Sanford, A. Carol (BC) P. O. Box 1177, Pompano Beach 33061 Sanford, Carl C. (B) 3221 Spanish River Dr., Pompano Beach 33062 San Giovanni, Richard L. (PC) 2025 Okeechobee Blvd.
West Palm Beach 33401 Saqui, Angel C. (SC)
Schilling, Jerome (SC)

Schneider, Roy J. (SC)(E)
Schultz, Walter B. (JC) P. O. Box 4850, Jacksonville 32201 Schuster, Richard (SC)
Coral Gables 33134 Schwab, Ronald D. (PC) Plaza Center, Royal Palm Way
Palm Beach 33480 Schweizer, Mark, Jr. (MC)
5514 N. David Hwy., Pensacola 32503 Setliff, Wallace W. (CC) 215 E. Lemon St., Lakeland 33801 Severud, Gordon (SC) 550 Brickell Ave., Miami 33131 Seymour, Edward B. (BA) 2144 N. E. 67 St., Ft. Lauderdale 33308 Shafer, G. Edward (JC) 110 Riverside Ave., Jacksonville 32202 Shaw, Robert J. (PA) 270 S. County Rd., Palm Beach 33480 Shaw, Robert L. (GC) 3400 So. Tamiami Trail, Sarasota 33579 Sheber, Kenneth G. (SWC) Lee County Motor Bank, Suite A Ft. Myers 33901
Sheehy, Frank (MC)
Sherman, M. Tony (SC)(E) 2150 Sans Souci Blvd., North Miami 33161 Shipley, Dennis K. (NC) 2150 Sans Souci Blvd., North Miami 33161 Shipley, Dennis K. (NC) 1210 Edgewater Dr., Orlando 32804 Shrum, Robert M. (SC) 14535 N. E. 5th Ct., North Miami 33161 Shoup, John T., Jr. (PC) 150 E. Palmetto Rd., Boca Raton 33432 Shuey, Donald W. (SC) 15831 S. W. 97 Ave., Miami 33157 Shuffin, Frank H. (SC) 8760 N. E. 2nd Ave., Miami 33138 Shumer, Frank D. (JC) 1111 West Adams St., Jacksonville 32202 Simberg, A. J. (SC)(E) 3415 S. W. 3rd St., Miami 33135 Simmons, Jerry P. (SC) 1777 Biscayne Blvd., Miami 33132 Simon, Roy M. (PC) 94 N. E. 5th Ave., Delray Beach 33444 Simpson, William D. (NWC) 109 Pinetree Dr., Gulf Breeze 32561 Singer, Donald I. (BC) 1301 S. E. 2nd Ct., Ft. Lauderdale 33301 Six, Norman F. (CC)(E) 2515 Jetton Ave., Tampa 33609 Sizemore, James A. (JA) Drawer B., Jacksonville 32203 Skeels, Norman A. (SC)(E) 708 Pine Tree Ct., DeLand 32720 Sklar, Isaac (SC) 1300 Lincoln Rd., Miami Beach 33141 Skrip, Richard J. (SC) 2973 Coral Way, Miami 33145 Slater, Robert F. (PC) 700 U. S. Highway #1 North Palm Beach 33403 Slider, Michael E. (CA) 13902 N. Dale Mabry, Tampa 33618 Smith, Albert L. (JC) 1320 Coast Line Bldg., Jacksonville 32202 Smith, Charles E. (SWC) 3706 Oxford St., Ft. Myers 33901 Smith, Ernest L. (CC) 10301 No. Dale Mabry, Tampa 33618 Smith, Ernest L. (CC) 10301 No. Dale Mabry, Tampa 33618 Smith, Ernest L. (CC) 10301 No. Dale Mabry, Tampa 33618 Smith, Ernest L. (CC) 10301 No. Dale Mabry, Tampa 33618 Smith, Ernest L. (CC) 10301 No. Dale Mabry, Tampa 33618 Smith, Ernest L. (CC) 10301 No. Dale Mabry, Tampa 33618 Smith, Ernest L. (CC) 10301 No. Dale Mabry, Tampa 33618 Smith, Ernest L. (CC) 10301 No. Dale Mabry, Tampa 33618 Smith, Ernak F. (GC) 1291 No. Gulfstream Ave., Sarasota 33577 Smith, George D. (CC) Colorate in the propertic state of the propertic state of the propertic state of the prop
Smith, Hilliard T., Jr. FAIA (PC)
Smith, Ivan H. FAIA (JC) P. O. Box 4850, Jacksonville 32201 Smith, J. Bruce (CC) American Embassy, Tunis, Tunisia Smith, Kenneth R. (JC) 1320 Coast Line Bldg., Jacksonville 32202 Smith, Mandeville, Jr. (NWC) 1308 Rose Ct., Panama City 32401 Smith, Martin H. (CC) 5444 Bay Center Dr., Suite 205, Tampa 33609 Smith, Ronald H. (DC) 83 University Circle, Ormond Beach 32074 Smith, Roy D. (BC) 2601 East Oakland Park Blvd. Ft. Lauderdale 33306 Smith, Walter K., Jr. (DC) 142 E. Granada Ave., Ormond Beach 32074 Smith, Warren H. (CC) 2401 So. Florida Ave., Lakeland 33803 Snead, J. Douglas, Jr. (JC) 1814 Atlantic Blvd., Jacksonville 32207 Snyder, Wahl J. II FAIA (SC) 1177 N. E. 79th St., Miami 33138 Sobczak, Ronald E. (GA) 777 Palm Ave., Sarasota 33577 Soler, Lourdes del C. (NA) 607 N. E. 6th Ave., Gainesville 32601 Solis, Manuel M. (NA) College of Arch. & Fine Arts, University of Florida. Gainesville 32601
Spain, Thomas A. (SC) 269 Giralda Ave., Coral Gables 33134

Spence, Roy W., Jr. (SC) 10520 S. W. 125 St., Miami 33156	Tracy, Wiliam G. (SWC) 1207 Third St., South, Naples 33940
Spencer, J. Bruce (SC)	Traylor, Rick L. (JA) 5075 Lincolnshire Rd., Jacksonville 32217
Spiessl, Ludwig (CC) 4160A So. Florida Ave., Lakeland 33803	Treister, Kenneth (SC) 1460 Brickell Ave., Suite 202, Miami 33131
Spillis, Peter (SC) 800 Douglas Entrance, Coral Gables 33134	Trimm, Henry O. (SC) 7001 Fourth St. North, St. Petersburg 33702
Spina, Kenardon M. (PC) Suite 204, 324 Royal Palm Way	Tripp, John A. (SC)
Palm Beach 33480	Trouchaud, J. P. (GC)
Stagg, Richard T. (MC)	Trubey, Roger L. (MPA) 17 W. Spruce St., Orlando 32804
Stanley, Wayne (GA) 3500 South Tamiami Trail, Sarasota 33578	Trujillo, Sebastian W. (SC) 9321 S. W. 20 St., Miami 33165
Stanton, Walter J. (CC)	Tschumy, William E., Sr. (SC) . 2346 Douglas Rd., Coral Gables 33134
Stark, Loyd D. (MC) P. O. Box 1120, Winter Park 32789	Tschumy, William E., Jr. (SC) 2346 Douglas Rd., Coral Gables 33134
Starnes, Earl M. FAIA (NCC) 1118 Circle Dr., Tallahassee 32301	Tuden, David V. (CC)
Starr, Robert F. (CC) 1864 Drew St., Clearwater 33515	Tunick, S. Robert (SC) . 3301 N. E. 5th Ave., Apt. 418, Miami 33137
Start, Cedric (BC)	Tuttle, George A., Jr. (MC) 1330 Palmetto Ave., Winter Park 32789
Stebbins, Richard G. (PC) 124 B N. 2nd St., Ft. Pierce 33450	Twitchell, Ralph S. (GC)(E) 25 No. School Ave., Sarasota 33577
Stefany, John E. (CC) Exchange Nat'l Bank Bldg., Suite 1020	Twitchell, Tollyn J. (GC) 25 No. School Ave., Sarasota 33577
610 No. Florida Ave., Tampa 33602	Twitty, Paul M. (PC) Plaza Center, Royal Palm Way, Palm Beach 33480
Stephens, Willis L. (JC) 594 S. Edgewood Ave., Jacksonville 32205	1 1 1
Stere, Donald R. (CPA) 1407 Overlea St., Clearwater 33515	[]
Stetson, Frank K., Jr. (PA) 342 Hunter St., West Palm Beach 33405	000 N F 1 0 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
Stetson, John FAIA (PC) 249 Peruvian Ave., Palm Beach 33480	Unkefer, Earl C. (MC)
Stevens, John P. (JC) 5949 Arlington Rd., Jacksonville 32211	Upham, E. Tyler (DA) 140 So. Grandview Ave., Daytona Beach 32018
Steward, Harold (SC) 1102 Dupont Plaza Center, Miami 33131	Uphoff, Ronald L. (BC) 3481 N. Andrews Ave., Ft. Lauderdale 33309
Steward, Jerry (SA) 1102 Dupont Plaza Center, Miami 33131	Upthegrove, William R. (PC)
Steward, Courtney (BC)(E) . 2517 N. E. 13 Ct., Ft. Lauderdale 33304	North Palm Beach 33403
Stewart, J. Benton (CC) 4308 Woodmere, Tampa 33609	Urban, Leonard J. (MC) 3191 Maguire Blvd., Orlando 32803
Stewart, Paul P. (SWC)(E) P. O. Box 1646, Naples 33940	Urbanus, Daniel M. (JC) P. O. Box 4850, Jacksonville 32201
Stiggins, Hill (MC)	l V
Stoehr, Martin G. (CA) 2012 Croydon Dr., Clearwater 33516	V
Stokes, James R. (NWC) P. O. Box 1030, Ft. Walton Beach 32548	Valdivia, Hector A. (SC) 9595 No. Kendall Dr., Suite 206
Storrs, George D., Jr. (BC) 2701 E. Sunrise Blvd.	Miami 33156
Ft. Lauderdale 33304	Valenti, Frank S. (CC) 600 Madison, Tampa 33602
Strahle, Rolf (SA) . United Nations, Apartado Postal 4480, Lima, Peru	Valladares, Rene O. (SC) P. O. Box 971, Coral Gables 33134
Strasser, Karl von (NWA) P. O. Box 46, Pensacola 32502	Vanderklaauw, Peter M. (SC) 7020 S. W. 71 Ave., Miami 33143
Straughn, A. Ernest (CC) P. O. Box 48, Lakeland 33802	Vandermale, James B. (PC) 311 East Palmetto Park Rd.
Stripling, James A. (NCC)(E)	Boca Raton 33432 Vander Ploeg, Derek H. (BPA)
Montgomery, Ala. 36109	
Succop, Wray G. (SC) 1100 Ponce de Leon Blvd., Coral Gables 33134	Pompano Beach 33062
Sugarman, Barry F. (SC)	VanDusen, Fred C. (JC) 1028 Gary St., Jacksonville 32207
North Miami Beach 33162 Sullivan, James B. (CC) P. O. Box 11588, Tampa 33610	Van Sickler, Theron R. (JC) P. O. Box 4850, Jacksonville 32201 Vann, Charles H. (SC) 1100 Ponce de Leon Blvd., Coral Gables 33134
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Totty, John W. (SC)	Watson, Frank E. FAIA (SC) 1600 N. W. LeJeune Rd., Miami 33126

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V	Ft. Lauderdale 33301 Vyeth, Marion S. FAIA (PC)(E)	
V	Wypych, Mick (PPA)	
1	West Palm Beach 33401	
1	Yaros, Eugene (SC)	

*Zachar, Stefan H. (SC) ... 924 Lincoln Rd. Mall, Miami Beach 33139
*Zeigler, William C. (SC) 5768 Sunset Dr., So. Miami 33143
*Zeller, Emilio III (JC) 1000 Riverside Ave., Jacksonville 32204
*Zelones, Paul G. (MC) 7407 Chancery Lane, Orlando 32809
*Zimmerman, William W. (SWC) . 283 Broad Ave., South, Naples 33940

KEY: Chapter Location

B — Broward County NW — Florida Northwest
D — Daytona Beach S — Florida South
C — Florida Central SW — Florida Southwest
G — Florida Gulf Coast J — Jacksonville
N — Florida North M — Mid-Florida
NC — Florida North Central P — Palm Beach

Membership Classification

 $\begin{array}{lll} C-Corporate & A-Associate \\ PA-Professional Associate & E-Emeritus \end{array}$

Roster of Membership as of March 30, 1973

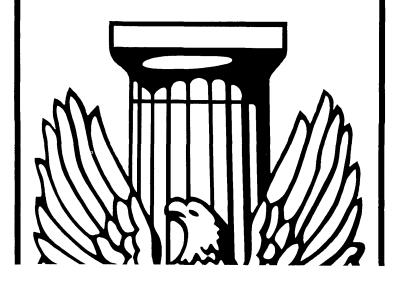
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after his name. These letters signify that this architect has pledged to practice his profession according to the mandatory standards of the American Institute of Architects.

The AIA is a professional organization for architects which was founded over one hundred years ago. Membership is not automatic upon being granted registration to practice as an architect, nor are all architects required to be a member. The AIA does not act as a registration agency, but architects who join are pledged to provide a high quality of professional service. By-laws of the Institute provide for action against a member who acts in an unprofessional manner. Invest wisely in the comprehensive services of an architect who bears the letters AIA after his name.

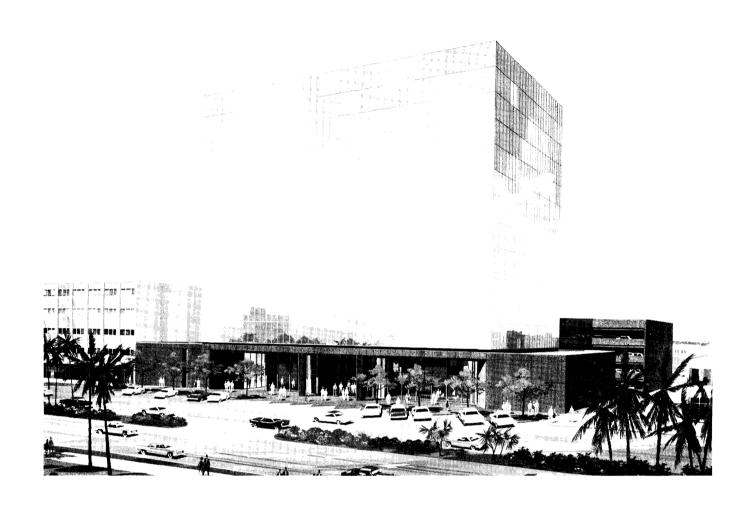




Reasons for Engaging an Architect

By engaging an architect anyone contemplating building assures himself of *good* building, *economy*, and an *efficient* building operation.

- I GOOD BUILDING means sound planning for convenience and comfort to meet the special desires and specific working and living needs of the architect's client, the Owner; distinctive design; safe construction; and well selected equipment for the occupants' health and comfort. The architect also secures the necessary approval of zoning authorities and building officials.
- II ECONOMY results from skilled planning of the building and of the building operation, and wise selection of materials and appliances. An architect is guided by his client's budget, and he may also advise concerning financing.
- III AN EFFICIENT BUILDING OPERATION is possible only with carefully prepared drawings, specifications, and contracts; and *competent* and *unbiased* general administration of the construction. An architect also advises regarding the selection of contractors, prepares their contracts, and guards his client against losses resulting from lien laws and other causes.
- IV TO ACCOMPLISH THESE OBJECTIVES, an architect must have had years of education, and intensive training and experience in his highly specialized profession. He frequently uses the services of specialists in structural design, heating, air conditioning, sanitary engineering, lighting, acoustics, interior design, landscape architecture, etc.; collaborating in their decisions, and coordinating their work.
- V THE ARCHITECT IS HIS CLIENT'S PROFESSION-AL ADVISER and agent, from start to finish of a building operation. He may be prepared by special arrangement, to accept any reasonable degree of responsibility his client may wish to delegate. In any case, the architect sees to it that his client gets what he pays for. In brief, the architect represents the client's (and only the client's) interests. He has no commercial interest in any particular form of construction, or appliances.
- VI PAYMENTS FOR ARCHITECTURAL SERVICES are only a small fraction of the total cost of a building. An architect may save for his client a sum much larger than his total compensation; even more often his contribution to the work enhances the value many times than the amount of his charges. Architectural service does not cost it pays.



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The recent decision of Simon v. Omaha Public Power District is of major importance to architects and owners. This case involved a negligence action which was brought by Albert Simon against the Omaha Public Power District and Gibbs, Hill, Durham and Richardson, Inc., Architects and Engineers. The plaintiff, Simon, was working as a steam fitter for Natkin and Company, a subcontractor. Omaha Public Power District and Gibbs, Hill. Durham and Richardson, Inc. crosspetitioned against Natkin for indemnification as to any amounts adjudged against them in favor of Simon. On the basis of a jury verdict there was a money judgment entered against the two defendants, and the jury also held that Natkin was not responsible for indemnifying Omaha Public Power District and Gibbs, Hill, Durham and Richardson, Inc. The two defendants appealed the jury verdict, holding that Natkin was not responsible for indemnifying them.

The facts surrounding this case are important. In 1964 Omaha Public Power District engaged Gibbs, Hill, Durham and Richardson, Inc. to act as consulting engineer in construction of a new generator addition to the North Omaha power plant. In their contract Gibbs, Hill, Durham and Richardson, Inc. made the following promises as regards their undertakings:

- 1. Management and supervision of the entire construction.
- 2. Inspection of field work performed by various contractors to determine acceptability of the work, including all necessary checking to insure compliance with the plans and specifications and to protect the District's interest in safety, housekeeping, fire prevention and operation of the running plant.

The testimony adduced at trial reflected that the Omaha Public Power District relied on Gibbs, Hill, Durham and Richardson, Inc. for the performance of all safety responsibilities. On February 9, 1967, Thomas Simon fell through a duct opening on the first floor of the building. He was impaled on three one-foot, vertical, reinforcing rods of steel set in concrete on the ground floor. The dimensions of the duct opening were 3 1/4 feet by 3 1/2 feet.

The Appellate Court dealt extensively with the fundamental relationships between the parties in this action. Simon, an employee of Natkin, who was a subcontractor for Omaha Public Power District, was an invitee of Omaha Public Power District with the consequent responsibility to Simon flowing from that relationship. The duty of an owner in control of the premises where work performance under a contract with the owner is to be executed, is to exercise reasonable care to keep the premises in a safe condition while the contract is in the course of performance. The possessor of land thus retaining control is subject to liability for personal injuries to business visitors caused by a natural or artificial condition thereon if he knows, or by the exercise of reasonable care could discover, the condition which, if known to him, he should realize as involving an unreasonable risk of harm to the invitee. The Court stated that it was aware that a large construction project has many dangers which are inherent in or normal in construction work. Under such circumstances a safe place to work requires that the owner in possession and control of the premises should recognize that the work is likely to create during its progress a peculiar risk of physical harm to others unless special precautions are taken. The Court cited Nebraska law holding that the owner's duty to an invitee to provide a safe place to work cannot be delegated or avoided by contract where the owner retains possession and control of the premises. The Court then found that Gibbs, Hill, Durham and Richardson, Inc. was the agent of Omaha Public Power District as a matter of law and any negligence of Gibbs, Hill, Durham and Richardson, Inc. was imputable to Omaha Public Power District.

It was the contention of Gibbs, Hill, Durham and Richardson, Inc. that it was not liable to the third party, Natkin, for its nonfeasance in carrying out its contract with the owner, Omaha Public Power District. Essentially, Gibbs, Hill, Durham and Richardson, Inc. argued that it had no contract with Natkin and consequently, owed no duty to Simon. The engineers argued that a contract with Omaha Public Power District gave them no authority to stop the work; no authority to commandeer the employees of the various contractors and to set them to work correcting unsafe structures, and

that they had no obligation to build or correct any unsafe structures or openings in the building itself. The Court said that the terms of the contract, which are set out hereinabove, spoke for themselves and that Gibbs, Hill, Durham and Richardson, Inc. assumed total responsibility for safety, and in fact, maintained a safety advisor on the premises. The Court held that if an architect or engineer in the course of this agency undertakes as part of his contract to render service to his principal of a type which he should recognize as necessary for the protection of third persons, he must exercise reasonable care in the performance of the undertaking. It is not the contract which gives rise to the duty, nor is the standard of care increased or diminished by the status as agent, it is his common law obligation to do that which he undertakes so as not to injure another. Gibbs. Hill. Durham and Richardson, Inc. actually undertook and entered upon the performance of safety inspection for its principal, Omaha Public Power District, following its written contract to do so. Having done so, it was that firm's duty to use reasonable care in the execution of its undertaking and contract so as not to cause any injury to third persons, and it cannot avoid this duty by abandoning its performance and leaving things in a dangerous condition without proper safeguards. Thus, the Appellate Court held that Gibbs, Hill, Durham and Richardson, Inc. did owe a duty to Natkin and consequently, a duty to Simon, as Natkin's employee. This duty was breached and consequently, Gibbs, Hill, Durham and Richardson, Inc. should be held liable.

This case once again points up the need for architects to be most cautious in their agreement to provide services to the owner over and above the basic architectural services. Architects have enough liability exposure through the use of standard AIA documents without extending themselves into the field of complete safety supervision, etc. If the particular project does require that you provide additional supervisory services, do not accept this responsibility lightly, as it may cost you dearly as evidenced by the decision above.



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Compensation

By C. Day Woodford Reprinted From California Council AIA Newsletter

Professional architectural service is the heartbeat of any construction project. It's the quality of that service that makes a project live or die.

It's the time when research and decision can spend money wisely or wasce it. It's the quality of study and planning that helps the project shape the environment toward design excellence, orderliness and stability.

Determining compensation for these complex architectural services is a question of considerable concern and confusion for the public and for the profession.

Past history has established a percentage of the construction cost as the most common means of arriving at a fair figure of compensation for the architect. This method became a standard procedure when construction costs were fairly stable, when building codes and rules were simple and when regulatory agencies were not popping out of the woodwork like termites.

It also prevailed when architects' costs were fairly standard and when required services were not complicated by the scientific, union-dominated, court conscious world we live in today.

Projects today vary from complex centers valued at hundreds of millions of dollars requiring studies in sociology, security, radiation, city traffic patterns and on and on, to single purpose projects that are small in size and require relatively uncomplicated technical services.

All these projects have a single construction cost but the cost has no direct relation to the amount of architectural service required for any particular project. Why should we determine one cost, based on another, when they are not related?

Compensation has to be measured by the amount of time it takes to render the service required and desired, at a price commensurate with properly paid employes and associates, reasonable and adequate overhead and fair and equitable profit.

Only by determining compensation in this manner can the quality of architectural service be maintained. If compe-

tition for professional services develops on a price basis, as some federal agencies seem to think it should, it would have to result in furnishing less and less service for less and less compensation. Costs remain the same and quality be damned.

Why then, if time to render a service is the only direct relationship to the cost of that service, are architects' charges still based on old out-of-date percentages of construction cost?

The answer, of course, is the natural resistance to change that exists in the human being.

A complete change in thinking is required by not only the using public, the architects' clients, but the architect as well.

In establishing a timecost requirement to furnish architectural services for a given project, the first inclination of the client will be to compare this figure with a historically used but incorrect percentage of the construction cost.

It's his only knowledge of what, in his mind, is the price for professional service. An upgrading of percentage can be understood and even accepted when facts are presented and substantiated.

The architect's costs are going through a period of great change. Costs of consultants (mechanical, electrical and structural engineers) used to take 30% of the architect's compensation. Today, because of increased requirements in these fields, the consultants' cost is 40% to 50%.

Historically, ours is an underpaid profession. College graduates with five to 10 years of experience do not earn as much as construction workers.

Concerted efforts to upgrade salaries and provide benefits that are standard in almost every other field of employment are the major activities and concern in the profession today, and these will increase architectural service costs.

Costs of construction have risen as well but in a 20 - year period where building costs rose 45%, architects' costs rose 85%. Insurance alone is almost 1,000% more than it was 10 years ago.

These are costs of professional service that have no relation to construction costs.

As a professional, the certificated architect has many demanding obligations. He must preserve the confidence of his client and represent truthfully and clearly his capabilities and qualifications.

He must strive to advance the science and art of planning, designing and building; and to promote the improvement of the quality of our physical environment.

The architect, by law, must promote public health, safety and welfare. At all times he must act in a manner which will bring honor and dignity to the profession of architecture.

The method of relating compensation to construction cost must be changed to uphold these impressive obligations and to establish fair and adequate compensation for architectural services.

The California Council, the statewide organization of the American Institute of Architects, has been studying this perplexing problem for several years and has now released an excellent document entitled, "Comprehensive Architectural Services." The document outlines a complete and uniform approach to establishing a time requirement for a given building project.

The document is divided into eight main phases of architectural service which in turn are separated into a total of 71 categories. Very few projects need service in all 71 categories nor does each category required need the same amount of time for each project.

As each project is analyzed for time required in each of the 71 categories to furnish architectural service on a quality basis, it is apparent to anyone involved that there is no longer any direct relationship between the cost of construction and the architectural service required.

At least it's a road in the right direction, even though it's a rough road full of collapsed bridges and detours. It's a road that has to be traveled and when the architect takes the road, will his client follow?

THEME: A NEW APPROACH, PEOPLE In this decade we have witnessed more progress than in the previous fifty years combined. We are able to create and rebuild communities for less money and in a shorter span of time. Yet, through this progress we have absorbed the problems of an environment no longer able to live and function naturally.

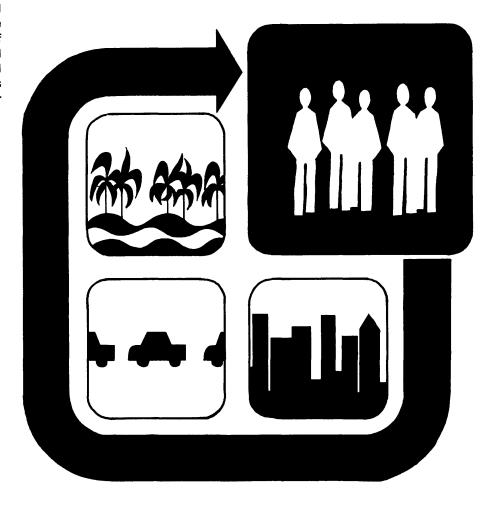
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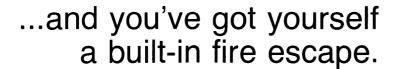
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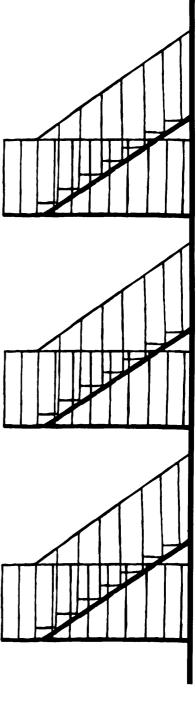
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THIS WAS A STATEMENT BY WILLIAM A. CARLISLE, FAIA OF COLUMBIA, SOUTH CAROLINA, A MEMBER OF THE GOVERNMENT AFFAIRS COMMISSION, THE AMERI-

CAN INSTITUTE OF ARCHITECTS TO THE SUBCOMMITTEE ON PUBLIC BUILDING AND GROUNDS COMMIT-TEE ON PUBLIC WORKS UNITED STATES SENATE ON JUNE 19, 1973.

Value analysis is a process by which the functional requirements of a building or facility are identified, and design alternatives to satisfy those requirements are evaluated on the basis of both the initial construction cost of the structure and its anticipated maintenance and operational expense over its projected life span.

The basic goal of value analysis is to pinpoint the most effective, efficient design approach that will satisfy the facility's functional requirements based on established quality criteria and life span considerations. The result is optimum value for every construction dollar.

Value analysis uses the same initial analytical process as life cycle cost analysis, analyzing, on a functional basis, initial construction costs as well as anticipated maintenance and operational costs over the life span of a proposed facility. However, life cycle analysis includes an additional dimension — the salary, benefits, and overhead cost of the personnel who will function in the facility during its projected life span.

During the first step of the value analysis process, the functions that the building or facility must satisfy are defined. The second step involves a comprehensive evaluation of the differing design alternatives that could meet those functional requirements.

For example, an analysis of the illumination level of a facility could be approached in the following manner. An illumination requirement of 80 foot candles per square foot might be contained in an owner's program for a typical structure. This requirement would be evaluated in accord with the actual activity that is projected to take place within various sections of the building. Here the design professional must analyze whether an illumination level of 80 foot candles is actually necessary throughout every portion of the building or whether that level of illumination can be confined to specific work surfaces with a lower, less costly, less energy consuming illumination level used elsewhere. This analysis, of course,

could determine that an even higher illumination level might be required for certain functions within the structure.

With the results of this evaluation, the design professional can enter the second phase. Here he will consider the ramifications of natural and artificial sources of illuminations - how they meet functional requirements of the structure - how they might be integrated with each other or other components or systems planned for the building - how they compare regarding maintenance and operational cost over the projected life span of the building.

In analyzing the cost effectiveness of a facility, it is critical that all potential cost be considered.

When concerns about a building's costs arise, initial reviews often focus on shaving dollars off the basic construction cost of the building. This can result in false economy. Many times the substitute components or building systems chosen carry with them a much greater life span cost to the owner through increased maintenance and operational expenses than would have been the case for the initial component or system.

The Building Research Division of the National Bureau of Standards has found that in a 40 year cost analysis of government office buildings, first costs were 2%, maintenance and operation costs were 6% salaries and other personnel-related costs were 92%. ("Performance, Systems and the Office Building," Journal of Building Research, 1968) After isolating the personnel-related costs, the maintenance and operational expenses are greater than the basic construction cost by a ratio of 3:1. In the past and frequently in the present, primary cost considerations for many government facilities have been directed at the structure's first cost rather than its life span cost. This represents a failure to properly utilize the value analysis process and a potential misuse and waste of the tax dollar.

The 3:1 ratio of life span costs to basic construction costs demonstrates the

urgent need to include value analysis in federal construction — value analysis administered by the project architect or engineer, early in the design development, not after the design has been finalized and not before the design has begun.

In this regard, a suggestion has been recently made in the report of the Commission on Government Procurement that awards of architectural and engineering contracts on government projects over a specified dollar amount should be based on pre-design life cycle cost estimates, as one criteria to consider in the award of A-E contracts. The American Institute of Architects and several members of the Government Procurement Commission disagree with this viewpoint. The Commission minority report states that a requirement for pre-design life cycle cost estimates "reflects a total lack of understanding of the integral part life-cycle cost considerations play in the development of a design. Any forecast of lifecycle cost made in advance of the design development is meaningless... In developing his design, the A-E (architect-e ngineer) can take into consideration the comparative life-cycle cost of elements of the various possibilities open to him. Only when the design is thus firmed up, and the choices made, can a realistic estimate of total life-cycle costs for the project be made."

The effective application of value analysis in the design concept stage requires that this stage become a more meaningful part of the overall design development process. In addition, the program on which the design is based must be far more flexible as to specific requirements, and far more explicit as to functional requirements than an architect can typically expect from many government agency clients.

One federal agency which utilizes value analysis services by architects and engineers on an effective professional basis is the Public Buildings Service of the General Services Administration. With GSA, the concept stage begins with the architect's analysis of the agency's problem to

CONTINUED

letter

Gentlemen:

I have just seen your publication "Small Office Practice Handbook" and have found it to be a clear, concise overview of our office situation.

You are to be commended for your insights which prompted its publication and for your taste of presentation.

My compliments to Mr. Walton and his committee for accepting this challenging project and congratulations to their success.

Sincerely, **MEIER & THOMPSON** Henry G. Meier AIA Indianapolis, Indiana

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Value Analysis cont.

determine how to most effectively translate the program's functional requirements into architectural concepts.

The first step in the design process for the architect is to make sure he understands what his client really needs; and the next step is to make sure he client understands what he - the client - really needs and the cost implications. It is the architect's role and responsibility to compare alternative approaches to achieving the real needs of the client, and to select those options which will give the client the optimum result for the minimum expenditure. Value analysis can be an effective tool in this process. It should operate so close to the design process that it becomes an integral part of the design process from the very beginning.

This means that for maximum impact on the design process, value analysis should be performed either by a sub-team set up by the architect within his own office, or by a team of consultants selected by and responsible to the architect, as other kinds of consultants frequently are. This requires setting up a mode of compensation not only for the consultants but for the architect, who would be responsible for an additional step in the design process not covered by present compensation arrangements.

Historically, architects, engineers, and others providing design services for construction have been excluded from participation in value analysis. This situation existed because value analysis provisions were only available to the contractor with an incentive payment (a share of savings resulting from value analysis performance) in addition to the payment of the cost of value analysis services. Recently, GSA instituted a professional approach for value analysis using the services of architects and engineers. The agency considers value analysis as a professional service to be provided by the designer or construction manager on a "level of effort basis for which they receive a fee rather than an incentive payment.

In addition to the "level of effort" required in the professional design con-

tract, GSA has retained the incentive payment clause in its contruction contracts. However, the design professional must approve the contractor's value analysis proposals in order to maintain integrity of design and insure that life span costs are considered.

The use of value analysis also requires that the project's time schedule reflect the possibility that additional time might be required for redesign if value analysis reveals potential savings through the use of alternatives. If the value analysis team were operating as closely as it should to the architectural process, concept development hopefully would not have proceeded very far before the value analysis process caught up with it.

There are some implications for the client - whether public or private - from the use of value analysis as a management tool in the architectural process.

It seems clear that the client will have more homework to do. He will have to provide more information than he has often been accustomed to providing, and this information will need to be couched in terms of functional rather than fixed requirements for the building. And it will need to take into account the entire life cycle of the building. If value analysis is to be more than cost analysis, it must concern itself not just with first cost, but with life span cost, maintenance and operational costs as well as construction costs. The client will have to be prepared to make the hard decisions - to say what he expects the life span of a building to be and to decide whether it will be better to spend more now and to reap savings over the life span of the building. Are we designing for a 10-year life span - or for 20, or 40, or - as still might be true in the case of a great public monument for 100 years; The answer to this question will be essential to effective value analysis in the architectural process.

The client must also face the fact that any step added to the design process adds time to the design process. He must be sure that the time schedule for design and construction has built into it the necessary flexibility to accommodate itself to still more time which might be required to feed the benefits of value analysis into the architectural process.

From the architect's point of view, value analysis properly applied has great potential as a tool for more effective management of the design process. The basic value analysis objective of selecting among alternatives the most effective for the client's purposes is identical to the architectural objective. These objectives can be successfully merged if the value analysis methodology recognizes the realities of the architectural process and acts as a complement to the architect's effort achieve optimum quality and maximum value for his client in the final structure. We must be certain that we do not wind up getting less rather than more quality for the client's money.

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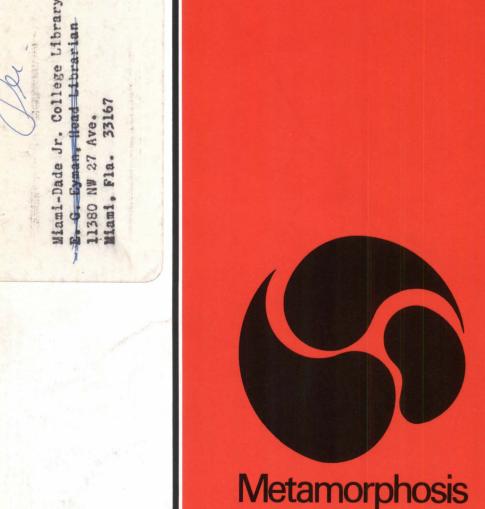
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